

UPPER WEST SIDE

Lincoln SquareManhattan ValleyUpper West Side

#### NEIGHBORHOOD MAP

MIDTOWN WEST

- Clinton/Hell's Kitchen

- Hudson Yards

#### UPPER MANHATTAN

- East Harlem
- Hamilton Heights
- Harlem
- Inwood
- Manhattanville
- Marble Hill
- Morningside Heights
- Washington Heights

#### UPPER EAST SIDE

- Carnegie Hill
- Lenox Hill
- Upper East Side
- Yorkville

#### MIDTOWN EAST

- Garment District
- Kips Bay Tudor City

- Noho

- Nolita

- Soho

- NoMad

- Tribeca

- Stuyvesant Town

, - Turtle Bay

- Sutton Place

- Midtown - Murray Hill

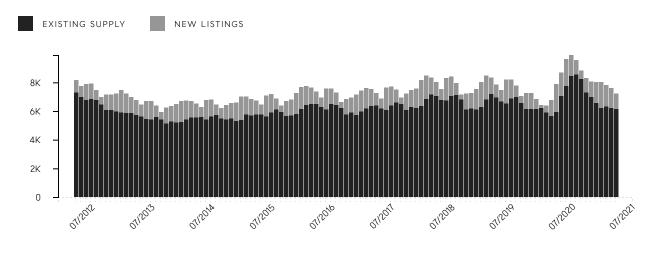
#### DOWNTOWN

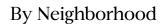
- Chelsea
- Chinatown
- East Village
- Gramercy
- Greenwich Village
- Little Italy
- Lower East Side West Village

- FIDI/BPC - Battery Park
  - Financial District

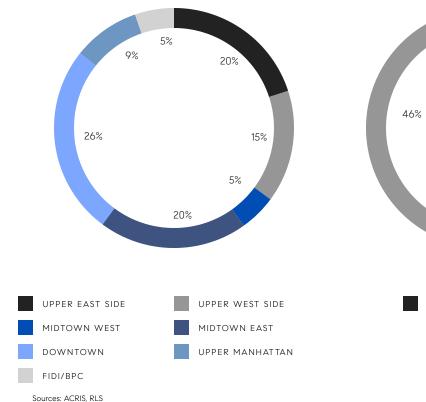
### INVENTORY

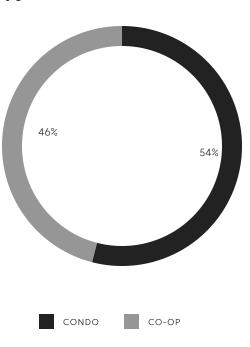
### Total Inventory



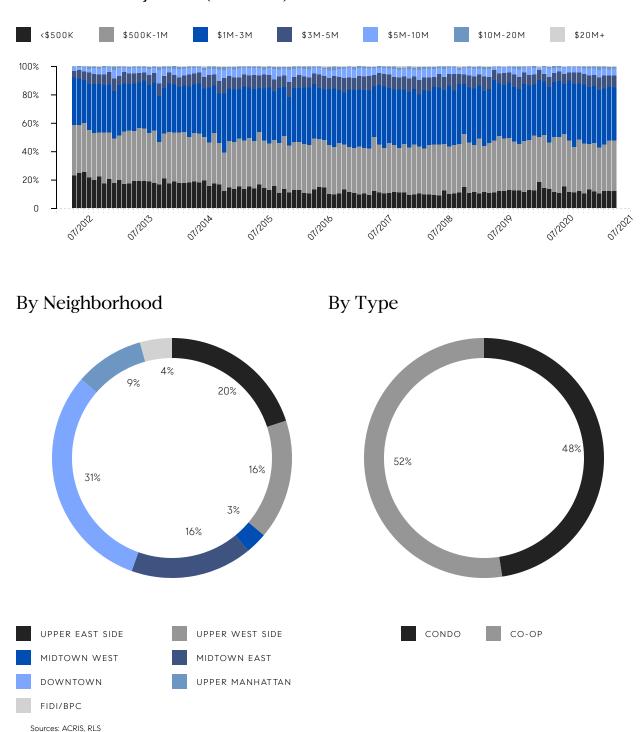








### CONTRACTS SIGNED

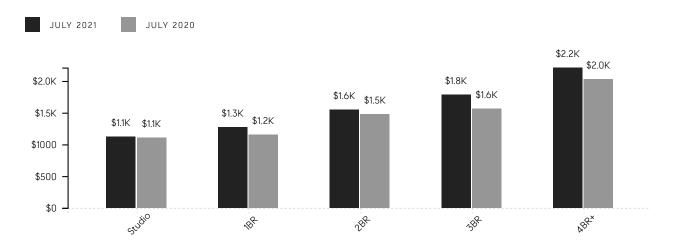


### Market Share By Price (Last Ask)

Compass Manhattan Monthly Market Insights

#### OVERALL

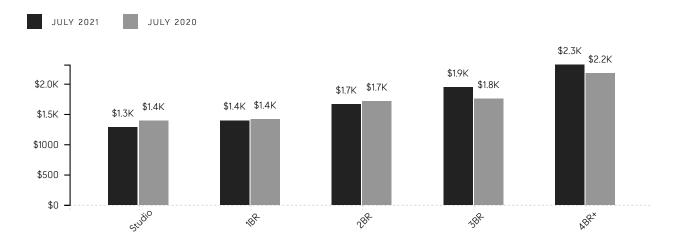
|                               | JUL 2021    | JUN 2021    | % CHANGE | JUL 2020    | % CHANGE |
|-------------------------------|-------------|-------------|----------|-------------|----------|
| AVERAGE SALE PRICE            | \$1,976,984 | \$2,030,010 | -2.6%    | \$2,157,562 | -8.4%    |
| MEDIAN SALE PRICE             | \$1,195,000 | \$1,200,000 | -0.4%    | \$1,075,000 | 11.2%    |
| AVERAGE PRICE PER SQUARE FOOT | \$1,529     | \$1,538     | -0.6%    | \$1,347     | 13.5%    |
| AVERAGE DAYS ON MARKET        | 190         | 192         | -1.0%    | 198         | -4.0%    |
| AVERAGE DISCOUNT              | 6%          | 8%          |          | 10%         |          |
| INVENTORY                     | 7,211       | 7,593       | -5.0%    | 7,870       | -8.4%    |
| CONTRACTS SIGNED              | 1,381       | 1,619       | -14.7%   | 567         | 143.6%   |



## Average Price Per Square Foot

### CONDOS

|                               | JUL 2021    | JUN 2021    | % CHANGE | JUL 2020    | % CHANGE |
|-------------------------------|-------------|-------------|----------|-------------|----------|
| AVERAGE SALE PRICE            | \$2,637,022 | \$2,684,857 | -1.8%    | \$3,468,067 | -24.0%   |
| MEDIAN SALE PRICE             | \$1,650,000 | \$1,675,000 | -1.5%    | \$1,866,500 | -11.6%   |
| AVERAGE PRICE PER SQUARE FOOT | \$1,677     | \$1,736     | -3.4%    | \$1,630     | 2.9%     |
| AVERAGE DAYS ON MARKET        | 206         | 206         | 0.0%     | 247         | -16.6%   |
| AVERAGE DISCOUNT              | 6%          | 8%          |          | 12%         |          |
| INVENTORY                     | 3,895       | 4,034       | -3.4%    | 4,198       | -7.2%    |
| CONTRACTS SIGNED              | 657         | 726         | -9.5%    | 262         | 150.8%   |

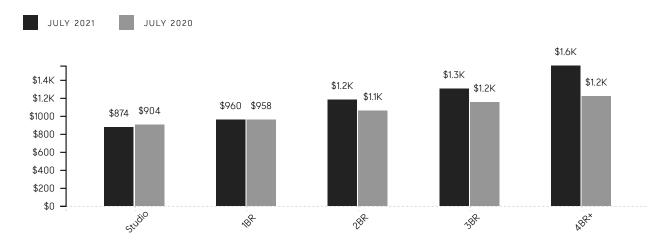


## Average Price Per Square Foot

### CO-OPS

|                               | JUL 2021    | JUN 2021    | % CHANGE | JUL 2020    | % CHANGE |
|-------------------------------|-------------|-------------|----------|-------------|----------|
| AVERAGE SALE PRICE            | \$1,390,850 | \$1,438,297 | -3.3%    | \$1,225,875 | 13.5%    |
| MEDIAN SALE PRICE             | \$865,000   | \$857,750   | 0.8%     | \$810,000   | 6.8%     |
| AVERAGE PRICE PER SQUARE FOOT | \$1,102     | \$1,020     | 8.0%     | \$999       | 10.3%    |
| AVERAGE DAYS ON MARKET        | 176         | 182         | -3.3%    | 174         | 1.1%     |
| AVERAGE DISCOUNT              | 6%          | 8%          |          | 9%          |          |
| INVENTORY                     | 3,316       | 3,559       | -6.8%    | 3,672       | -9.7%    |
| CONTRACTS SIGNED              | 724         | 893         | -18.9%   | 305         | 137.4%   |

## Average Price Per Square Foot



COMPASS

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