January 2021

Connecticut Market Insights

Market Overview

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

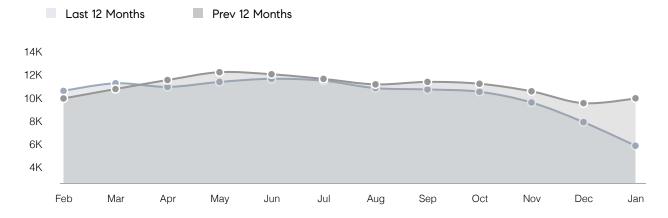
4,059 \$470K \$300K 3,691 \$471K \$295K Total Average Median Total Average Median **Properties** Price Price **Properties** Price Price 34% Increase From Increase From Increase From Increase From Increase From Increase From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

Overall AVERAGE DOM 61 90 -32% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$471,209 \$364,783 29.2% # OF CONTRACTS 4,059 3,019 34.4% NEW LISTINGS 3,152 3,413 -8% Houses AVERAGE DOM 60 91 -34% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38% NEW LISTINGS 814 745 9%			Jan 2021	Jan 2020	% Change
AVERAGE SOLD PRICE \$471,209 \$364,783 29.2% # OF CONTRACTS 4,059 3,019 34.4% NEW LISTINGS 3,152 3,413 -8% Houses AVERAGE DOM 60 91 -34% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%	Overall	AVERAGE DOM	61	90	-32%
# OF CONTRACTS 4,059 3,019 34.4% NEW LISTINGS 3,152 3,413 -8% Houses AVERAGE DOM 60 91 -34% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%		% OF ASKING PRICE	99%	97%	
NEW LISTINGS 3,152 3,413 -8%		AVERAGE SOLD PRICE	\$471,209	\$364,783	29.2%
Houses AVERAGE DOM 60 91 -34% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%		# OF CONTRACTS	4,059	3,019	34.4%
% OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%		NEW LISTINGS	3,152	3,413	-8%
AVERAGE SOLD PRICE \$528,997 \$399,684 32% # OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%	Houses	AVERAGE DOM	60	91	-34%
# OF CONTRACTS 3,179 2,379 34% NEW LISTINGS 2,338 2,668 -12% Condo/Co-op/TH AVERAGE DOM 65 87 -25% % OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%		% OF ASKING PRICE	99%	97%	
NEW LISTINGS 2,338 2,668 -12%		AVERAGE SOLD PRICE	\$528,997	\$399,684	32%
Condo/Co-op/TH		# OF CONTRACTS	3,179	2,379	34%
% OF ASKING PRICE 98% 97% AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%		NEW LISTINGS	2,338	2,668	-12%
AVERAGE SOLD PRICE \$264,363 \$227,281 16% # OF CONTRACTS 880 640 38%	Condo/Co-op/TH	AVERAGE DOM	65	87	-25%
# OF CONTRACTS 880 640 38%		% OF ASKING PRICE	98%	97%	
		AVERAGE SOLD PRICE	\$264,363	\$227,281	16%
NEW LISTINGS 814 745 9%		# OF CONTRACTS	880	640	38%
		NEW LISTINGS	814	745	9%

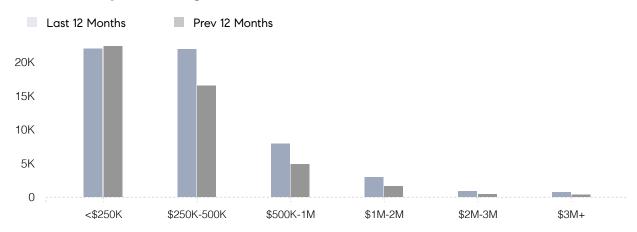
Market Overview

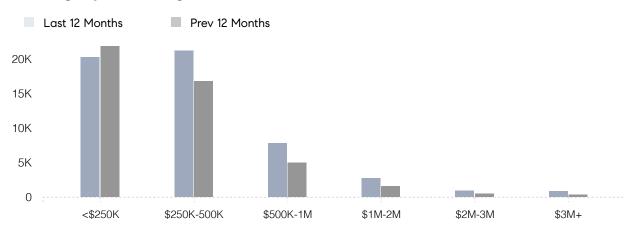
JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Darien

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

44	\$1.6M	\$1.4M	28	\$1.5M	\$1.3M
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
13%	1%	16%	22%	17%	2%
Increase From Jan 2020					

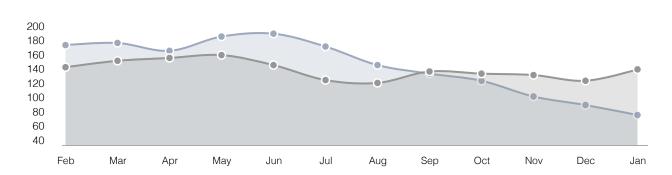
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	74	163	-55%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$1,492,487	\$1,270,511	17.5%
	# OF CONTRACTS	44	39	12.8%
	NEW LISTINGS	30	35	-14%
Houses	AVERAGE DOM	74	163	-55%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$1,492,487	\$1,270,511	17%
	# OF CONTRACTS	43	39	10%
	NEW LISTINGS	26	35	-26%
Condo/Co-op/TH	AVERAGE DOM	0	0	0%
	% OF ASKING PRICE	0.0%	0.0%	
	AVERAGE SOLD PRICE	\$0	\$0	0%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	4	0	0%

Darien

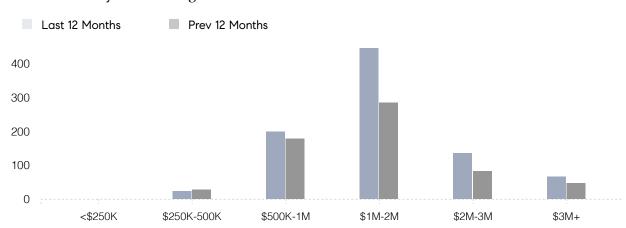
JANUARY 2021

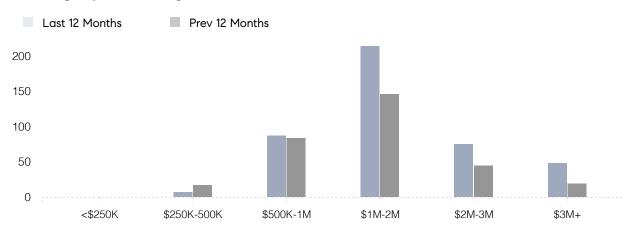
Monthly Supply of Inventory





Contracts By Price Range





Fairfield

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

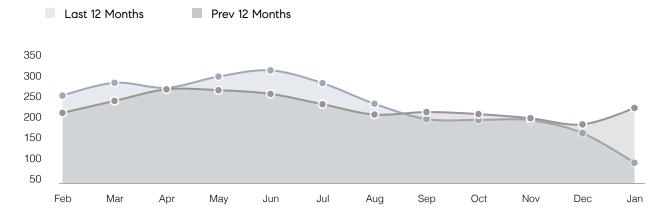
92	\$788K	\$584K	68	\$815K	\$648K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
88%	45%	30%	84%	32%	23%
Increase From					
Jan 2020					

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	60	116	-48%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$814,722	\$616,061	32.2%
	# OF CONTRACTS	92	49	87.8%
	NEW LISTINGS	68	89	-24%
Houses	AVERAGE DOM	60	106	-43%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$839,846	\$674,588	24%
	# OF CONTRACTS	80	39	105%
	NEW LISTINGS	58	83	-30%
Condo/Co-op/TH	AVERAGE DOM	59	160	-63%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$595,786	\$365,229	63%
	# OF CONTRACTS	12	10	20%
	NEW LISTINGS	10	6	67%

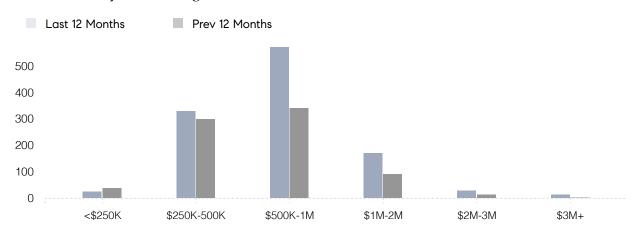
Fairfield

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Greater Greenwich

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

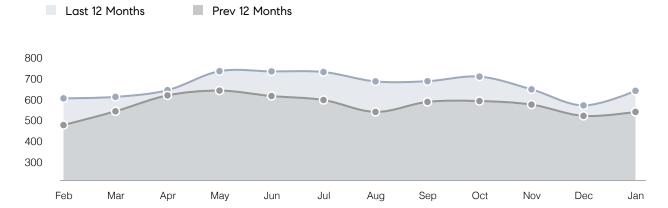
\$2.2M 130 \$2.3M \$1.5M 156 \$1.4M Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 71% 103% Increase From Increase From Increase From Increase From Change From Increase From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	137	175	-22%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$2,179,115	\$1,854,457	17.5%
	# OF CONTRACTS	130	76	71.1%
	NEW LISTINGS	166	95	75%
Houses	AVERAGE DOM	132	173	-24%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$2,789,259	\$2,130,935	31%
	# OF CONTRACTS	94	53	77%
	NEW LISTINGS	118	77	53%
Condo/Co-op/TH	AVERAGE DOM	147	183	-20%
	% OF ASKING PRICE	98%	93%	
	AVERAGE SOLD PRICE	\$806,290	\$948,222	-15%
	# OF CONTRACTS	36	23	57%
	NEW LISTINGS	48	18	167%

Greater Greenwich

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Kent

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

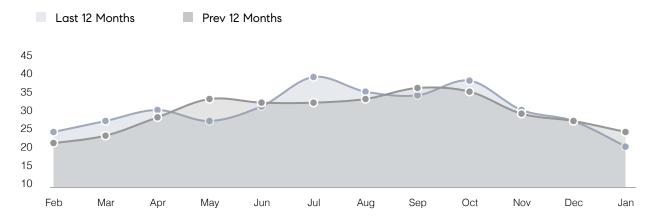
5	\$401K	\$280K	7	\$541K	\$509K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	33%	-24%	17%	64%	41%
Change From Jan 2020	Increase From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Increase From Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	149	96	55%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$540,714	\$330,000	63.9%
	# OF CONTRACTS	5	5	0.0%
	NEW LISTINGS	1	2	-50%
Houses	AVERAGE DOM	165	96	71%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$593,333	\$330,000	80%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	54	0	0%
	% OF ASKING PRICE	96%	0.0%	
	AVERAGE SOLD PRICE	\$225,000	\$0	0%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

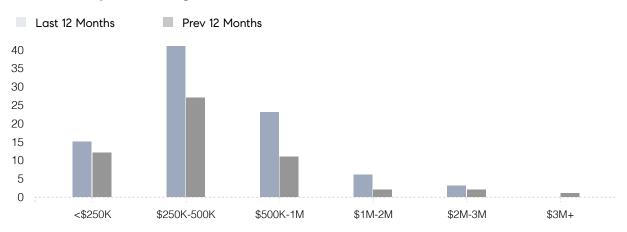
Kent

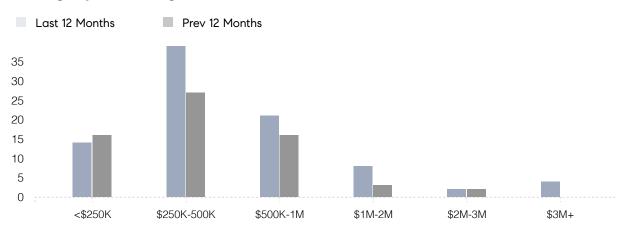
JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Litchfield

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

15 \$542K \$425K 13 \$431K \$335K Median Total Average Median Total Average **Properties** Price Price **Properties** Price Price -35% 50% Increase From Increase From Increase From Increase From Increase From Decrease From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

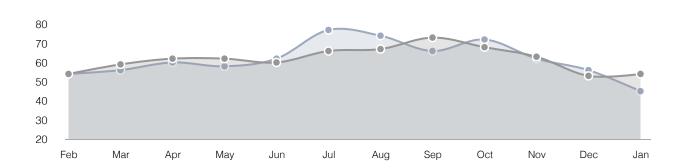
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	68	221	-69%
	% OF ASKING PRICE	98%	88%	
	AVERAGE SOLD PRICE	\$430,531	\$660,400	-34.8%
	# OF CONTRACTS	15	10	50.0%
	NEW LISTINGS	8	11	-27%
Houses	AVERAGE DOM	71	221	-68%
	% OF ASKING PRICE	98%	88%	
	AVERAGE SOLD PRICE	\$430,992	\$660,400	-35%
	# OF CONTRACTS	14	8	75%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	32	0	0%
	% OF ASKING PRICE	98%	0.0%	
	AVERAGE SOLD PRICE	\$425,000	\$0	0%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	1	0%

Litchfield

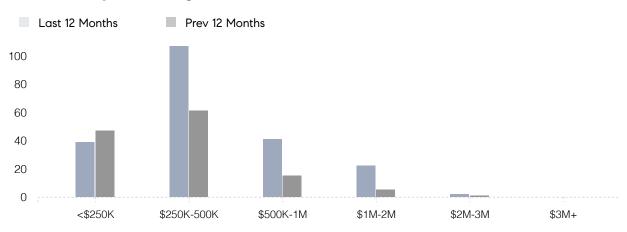
JANUARY 2021

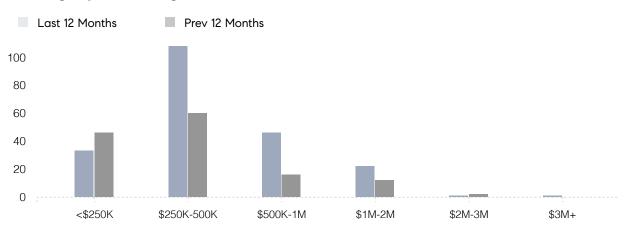
Monthly Supply of Inventory





Contracts By Price Range





New Canaan

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

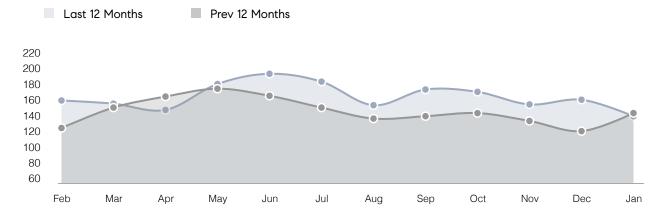
\$1.6M 57 \$1.7M \$1.7M 40 \$1.4M Median Total Average Median Total Average **Properties** Price Price **Properties** Price Price 133% 111% 104% Increase From Increase From Increase From Increase From Increase From Increase From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	99	177	-44%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$1,617,413	\$1,333,842	21.3%
	# OF CONTRACTS	57	28	103.6%
	NEW LISTINGS	36	34	6%
Houses	AVERAGE DOM	109	185	-41%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$1,845,597	\$1,616,821	14%
	# OF CONTRACTS	49	22	123%
	NEW LISTINGS	31	32	-3%
Condo/Co-op/TH	AVERAGE DOM	63	154	-59%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$831,444	\$541,500	54%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	5	2	150%

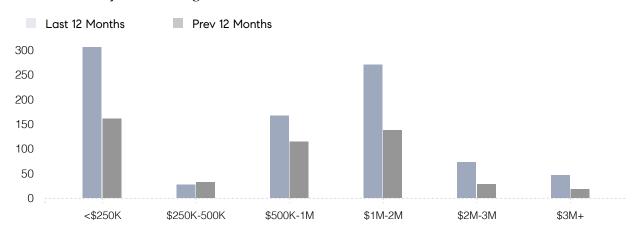
New Canaan

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Newtown

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

75	\$544K	\$490K	41	\$445K	\$421K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
188%	42%	32%	24%	13%	10%
Increase From					
Jan 2020					

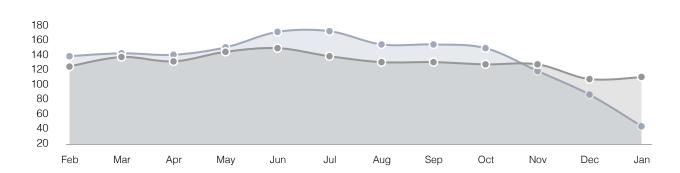
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	77	155	-51%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$444,976	\$392,377	13.4%
	# OF CONTRACTS	75	26	188.5%
	NEW LISTINGS	46	29	59%
Houses	AVERAGE DOM	63	132	-52%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$455,275	\$398,027	14%
	# OF CONTRACTS	61	21	190%
	NEW LISTINGS	32	24	33%
Condo/Co-op/TH	AVERAGE DOM	174	285	-39%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$370,825	\$360,741	3%
	# OF CONTRACTS	14	5	180%
	NEW LISTINGS	14	5	180%

Newtown

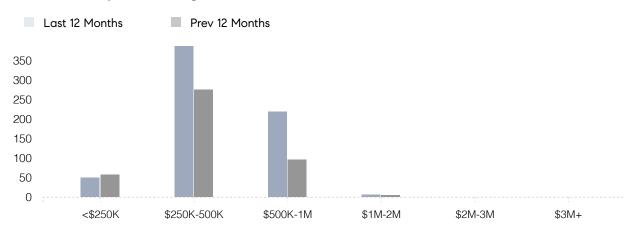
JANUARY 2021

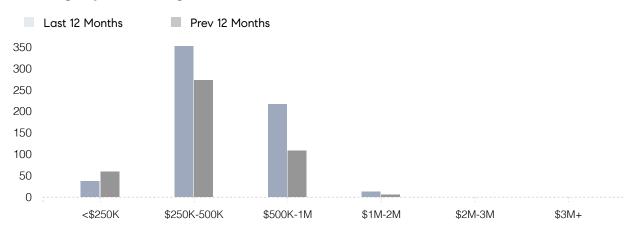
Monthly Supply of Inventory





Contracts By Price Range





Norwalk

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

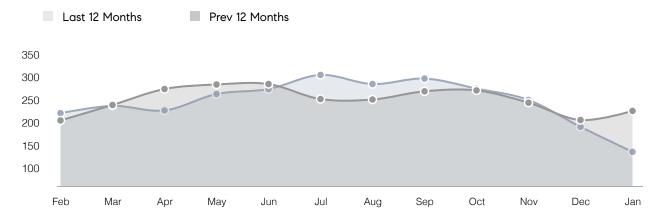
91	\$471K	\$440K	83	\$481K	\$460K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
63%	11%	5%	28%	5%	15%
Increase From Jan 2020					

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	64	103	-38%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$481,236	\$459,136	4.8%
	# OF CONTRACTS	91	56	62.5%
	NEW LISTINGS	70	76	-8%
Houses	AVERAGE DOM	62	111	-45%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$558,925	\$553,738	1%
	# OF CONTRACTS	63	37	70%
	NEW LISTINGS	35	45	-22%
Condo/Co-op/TH	AVERAGE DOM	68	91	-25%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$320,104	\$307,774	4%
	# OF CONTRACTS	28	19	47%
	NEW LISTINGS	35	31	13%

Norwalk

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Redding

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

10	\$640K	\$684K	15	\$532K	\$480K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
43%	-3%	4%	50%	5%	-5%
Increase From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Decrease From Jan 2020

Overall AVERAGE DOM 54 136 -60% % OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5.5% # OF CONTRACTS 10 7 42.9% NEW LISTINGS 8 7 14% Houses AVERAGE DOM 54 136 -60% % OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0% % OF ASKING PRICE 0.0% 0.0% 0 AVERAGE SOLD PRICE \$0 \$0 0 W OF CONTRACTS 0 0 0 NEW LISTINGS 0 0 0			Jan 2021	Jan 2020	% Change
AVERAGE SOLD PRICE \$532,067 \$504,400 5.5% # OF CONTRACTS 10 7 42.9% NEW LISTINGS 8 7 14% Houses AVERAGE DOM 54 136 -60% % OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% # OF CONTRACTS 0 0 0 0%	Overall	AVERAGE DOM	54	136	-60%
# OF CONTRACTS 10 7 42.9% NEW LISTINGS 8 7 14% Houses AVERAGE DOM 54 136 -60% % OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% # OF CONTRACTS 0 0 0 0 0%		% OF ASKING PRICE	100%	96%	
NEW LISTINGS 8 7 14%		AVERAGE SOLD PRICE	\$532,067	\$504,400	5.5%
Houses AVERAGE DOM 54 136 -60% % OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% # OF CONTRACTS 0 0 0 0 0%		# OF CONTRACTS	10	7	42.9%
# OF ASKING PRICE 100% 96% AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 0.0% 0.0% # OF CONTRACTS 0 0 0 0%		NEW LISTINGS	8	7	14%
AVERAGE SOLD PRICE \$532,067 \$504,400 5% # OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 \$0 \$0 0% # OF CONTRACTS 0 0 0 0%	Houses	AVERAGE DOM	54	136	-60%
# OF CONTRACTS 10 7 43% NEW LISTINGS 8 7 14% Condo/Co-op/TH AVERAGE DOM 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 \$0 \$0 0% # OF CONTRACTS 0 0 0 0%		% OF ASKING PRICE	100%	96%	
NEW LISTINGS 8 7 14%		AVERAGE SOLD PRICE	\$532,067	\$504,400	5%
Condo/Co-op/TH AVERAGE DOM 0 0 0% % OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 \$0 0% # OF CONTRACTS 0 0 0%		# OF CONTRACTS	10	7	43%
% OF ASKING PRICE 0.0% 0.0% AVERAGE SOLD PRICE \$0 \$0 0% # OF CONTRACTS 0 0 0%		NEW LISTINGS	8	7	14%
AVERAGE SOLD PRICE \$0 \$0 0% # OF CONTRACTS 0 0 0	Condo/Co-op/TH	AVERAGE DOM	0	0	0%
# OF CONTRACTS 0 0 0%		% OF ASKING PRICE	0.0%	0.0%	
		AVERAGE SOLD PRICE	\$0	\$0	0%
NEW LISTINGS 0 0 0%		# OF CONTRACTS	0	0	0%
		NEW LISTINGS	0	0	0%

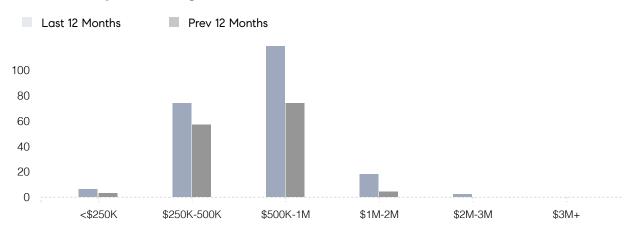
Redding

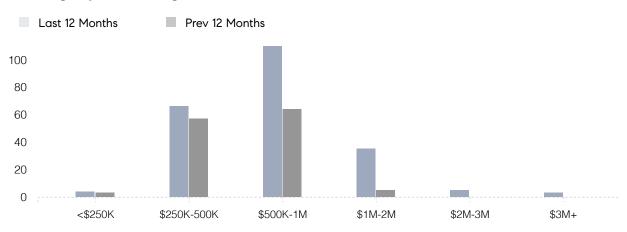
JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Ridgefield

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

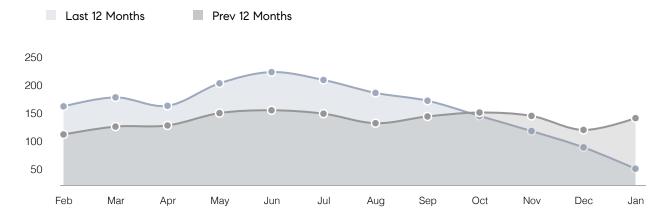
47	\$702K	\$650K	42	\$764K	\$774K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
96%	32%	26%	45%	4%	39%
Increase From					
Jan 2020					

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	72	142	-49%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$764,224	\$736,328	3.8%
	# OF CONTRACTS	47	24	95.8%
	NEW LISTINGS	43	45	-4%
Houses	AVERAGE DOM	72	153	-53%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$899,750	\$854,696	5%
	# OF CONTRACTS	37	19	95%
	NEW LISTINGS	39	37	5%
Condo/Co-op/TH	AVERAGE DOM	75	100	-25%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$188,238	\$282,583	-33%
	# OF CONTRACTS	10	5	100%
	NEW LISTINGS	4	8	-50%

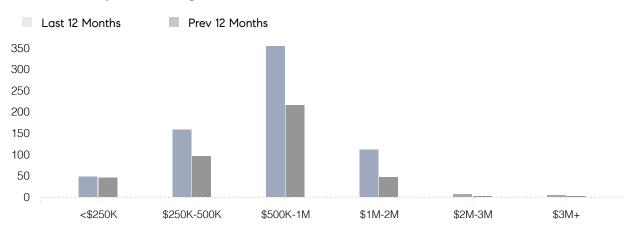
Ridgefield

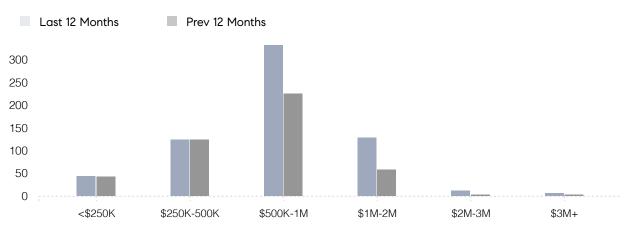
JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Rowayton

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

5	\$1.2M	\$1.6M	7	\$1.3M	\$1.2M
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
25%	83%	157%	-30%	49%	64%
Increase From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020

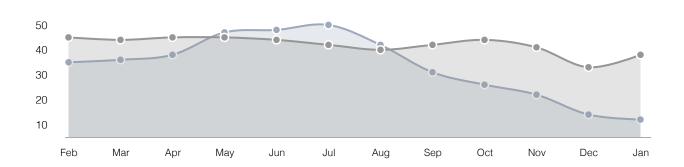
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	149	153	-3%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$1,305,304	\$876,310	49.0%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	6	9	-33%
Houses	AVERAGE DOM	149	153	-3%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$1,305,304	\$876,310	49%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	0	0	0%
	% OF ASKING PRICE	0.0%	0.0%	
	AVERAGE SOLD PRICE	\$0	\$0	0%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	1	100%

Rowayton

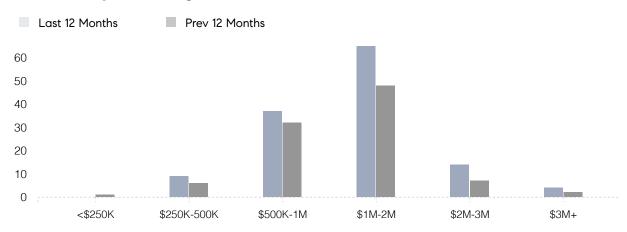
JANUARY 2021

Monthly Supply of Inventory





Contracts By Price Range





Roxbury

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

5	\$704K	\$579K	4	\$1.9M	\$1.9M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
roportio	11100	Tiles	1100011100	11100	71100
150%	-17%	-32%	-20%	229%	220%
Increase From Jan 2020	Decrease From Jan 2020	Decrease From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020

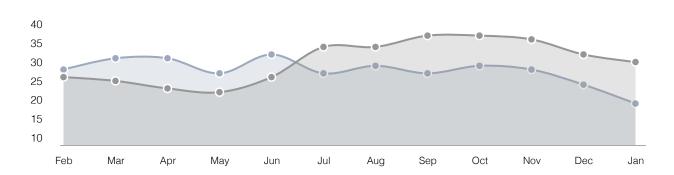
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	121	288	-58%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$1,943,250	\$590,600	229.0%
	# OF CONTRACTS	5	2	150.0%
	NEW LISTINGS	1	0	0%
Houses	AVERAGE DOM	121	288	-58%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$1,943,250	\$590,600	229%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	0	0	0%
	% OF ASKING PRICE	0.0%	0.0%	
	AVERAGE SOLD PRICE	\$0	\$0	0%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Roxbury

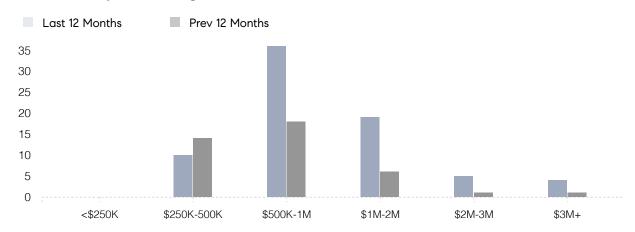
JANUARY 2021

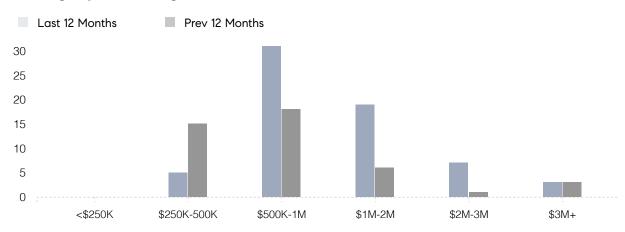
Monthly Supply of Inventory





Contracts By Price Range





Sharon

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

3	\$335K	\$369K	8	\$808K	\$585K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-62%	-45%	-17%	167%	190%	125%
Decrease From Jan 2020	Decrease From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Increase From Jan 2020

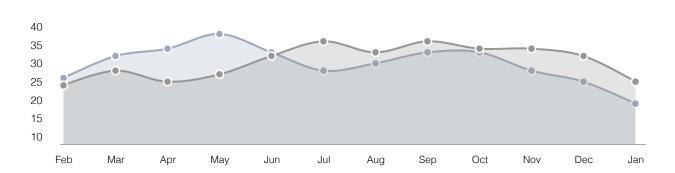
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	103	222	-54%
	% OF ASKING PRICE	97%	92%	
	AVERAGE SOLD PRICE	\$807,500	\$278,333	190.1%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	2	1	100%
Houses	AVERAGE DOM	103	129	-20%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$807,500	\$332,500	143%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	0	409	0%
	% OF ASKING PRICE	0.0%	92%	
	AVERAGE SOLD PRICE	\$0	\$170,000	0%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Sharon

JANUARY 2021

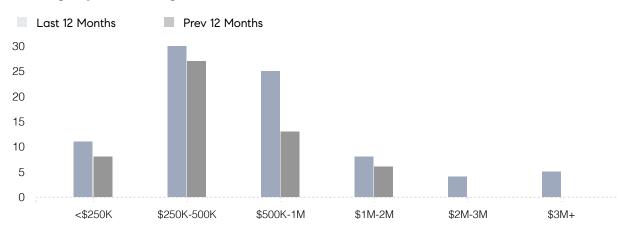
Monthly Supply of Inventory





Contracts By Price Range





Southport

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

9 \$1.6M \$1.4M \$691K \$775K Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price -43% 0% 350% Increase From Change From Decrease From Increase From Increase From Decrease From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	117	122	-4%
	% OF ASKING PRICE	92%	93%	
	AVERAGE SOLD PRICE	\$691,000	\$4,474,700	-84.6%
	# OF CONTRACTS	9	2	350.0%
	NEW LISTINGS	9	9	0%
Houses	AVERAGE DOM	136	122	11%
	% OF ASKING PRICE	90%	93%	
	AVERAGE SOLD PRICE	\$763,333	\$4,474,700	-83%
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	7	9	-22%
Condo/Co-op/TH	AVERAGE DOM	90	0	0%
	% OF ASKING PRICE	96%	0.0%	
	AVERAGE SOLD PRICE	\$582,500	\$0	0%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

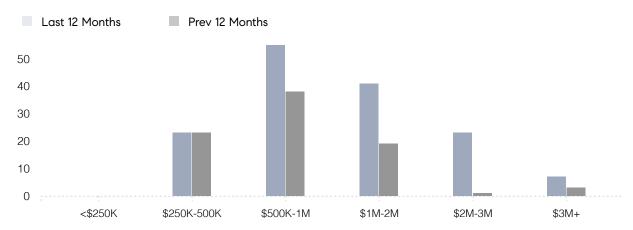
Southport

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range



Listings By Price Range



Compass Connecticut Market Report

Stamford

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

140	\$559K	\$490K	143	\$540K	\$460K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
36%	14%	9%	66%	11%	6%
Increase From					
Jan 2020					

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	82	106	-23%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$539,708	\$487,778	10.6%
	# OF CONTRACTS	140	103	35.9%
	NEW LISTINGS	125	99	26%
Houses	AVERAGE DOM	88	110	-20%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$751,608	\$627,058	20%
	# OF CONTRACTS	66	55	20%
	NEW LISTINGS	56	46	22%
Condo/Co-op/TH	AVERAGE DOM	77	102	-24%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$330,751	\$311,846	6%
	# OF CONTRACTS	74	48	54%
	NEW LISTINGS	69	53	30%

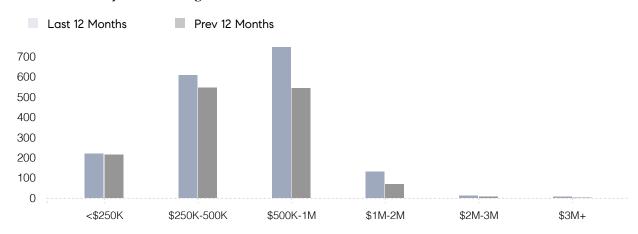
Stamford

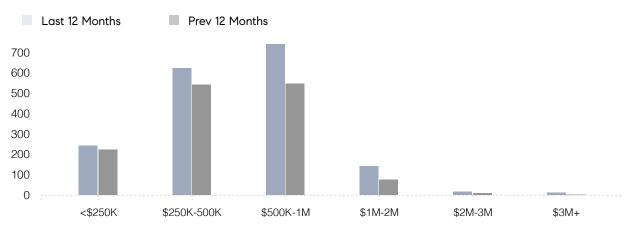
JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Washington

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

8 \$1.0M \$892K \$1.9M \$1.6M 4 Total Average Median Total Average Median **Properties** Price Price **Properties** Price Price 93% 33% 300% 142% 192% Increase From Increase From Increase From Increase From Increase From Increase From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

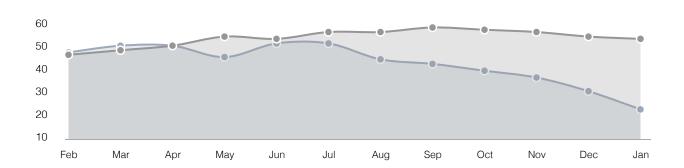
		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	154	134	15%
	% OF ASKING PRICE	95%	93%	
	AVERAGE SOLD PRICE	\$1,888,750	\$781,667	141.6%
	# OF CONTRACTS	8	2	300.0%
	NEW LISTINGS	3	1	200%
Houses	AVERAGE DOM	154	134	15%
	% OF ASKING PRICE	95%	93%	
	AVERAGE SOLD PRICE	\$1,888,750	\$781,667	142%
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	0	0	0%
	% OF ASKING PRICE	0.0%	0.0%	
	AVERAGE SOLD PRICE	\$0	\$0	0%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Washington

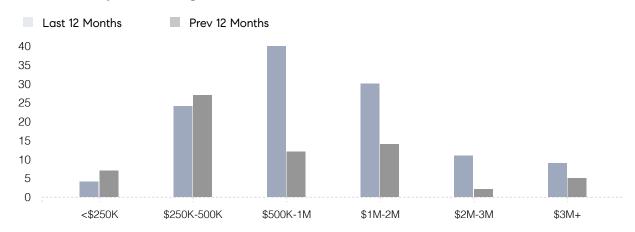
JANUARY 2021

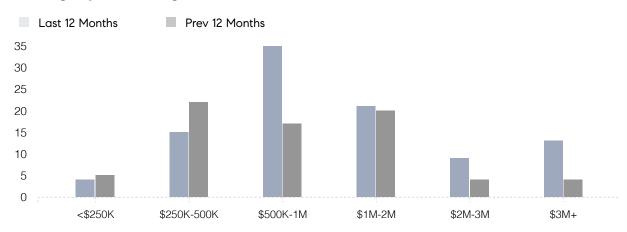
Monthly Supply of Inventory





Contracts By Price Range





Weston

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

14 \$1.1M \$1.1M 16 \$1.1M \$810K Median Median Average Total Average **Properties** Price Price **Properties** Price Price 100% Increase From Increase From Increase From Increase From Increase From Increase From Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020 Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	56	148	-62%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,088,625	\$738,125	47.5%
	# OF CONTRACTS	14	7	100.0%
	NEW LISTINGS	16	12	33%
Houses	AVERAGE DOM	56	148	-62%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,088,625	\$738,125	47%
	# OF CONTRACTS	14	7	100%
	NEW LISTINGS	16	12	33%
Condo/Co-op/TH	AVERAGE DOM	0	0	0%
	% OF ASKING PRICE	0.0%	0.0%	
	AVERAGE SOLD PRICE	\$0	\$0	0%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Weston

JANUARY 2021

Monthly Supply of Inventory



Contracts By Price Range





Westport

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

39	\$1.7M	\$1.3M	38	\$1.8M	\$1.3M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
·			·		
39%	48%	24%	52%	35%	33%
Increase From Jan 2020					

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	83	149	-44%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$1,822,000	\$1,351,874	34.8%
	# OF CONTRACTS	39	28	39.3%
	NEW LISTINGS	49	66	-26%
Houses	AVERAGE DOM	85	153	-45%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$1,976,121	\$1,469,402	34%
	# OF CONTRACTS	35	24	46%
	NEW LISTINGS	47	61	-23%
Condo/Co-op/TH	AVERAGE DOM	70	117	-41%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$804,800	\$490,000	64%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	2	5	-60%

Westport

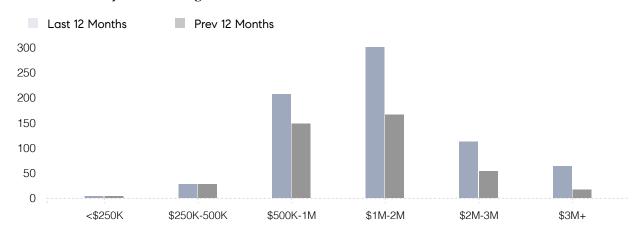
JANUARY 2021

Monthly Supply of Inventory





Contracts By Price Range





Wilton

JANUARY 2021

UNDER CONTRACT

UNITS SOLD

29	\$884K	\$829K	17	\$1.0M	\$870K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
190%	32%	25%	-15%	40%	10%
Increase From Jan 2020	Increase From Jan 2020	Increase From Jan 2020	Decrease From Jan 2020	Increase From Jan 2020	Increase From Jan 2020

		Jan 2021	Jan 2020	% Change
Overall	AVERAGE DOM	97	158	-39%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$1,040,672	\$745,020	39.7%
	# OF CONTRACTS	29	10	190.0%
	NEW LISTINGS	18	31	-42%
Houses	AVERAGE DOM	99	160	-38%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,067,277	\$762,232	40%
	# OF CONTRACTS	28	9	211%
	NEW LISTINGS	16	27	-41%
Condo/Co-op/TH	AVERAGE DOM	63	112	-44%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$615,000	\$418,000	47%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	4	-50%

Wilton

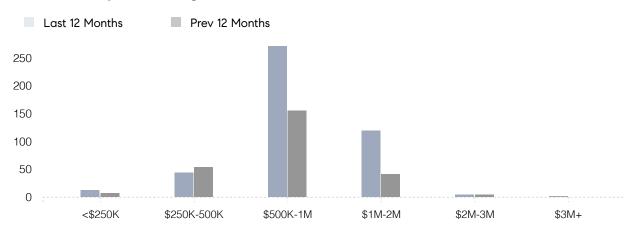
JANUARY 2021

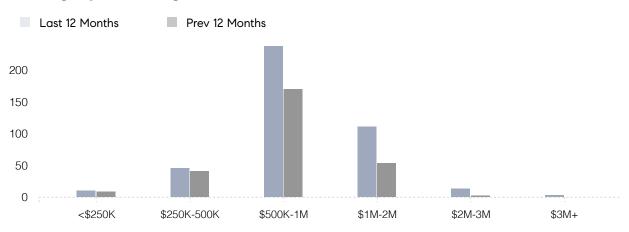
Monthly Supply of Inventory



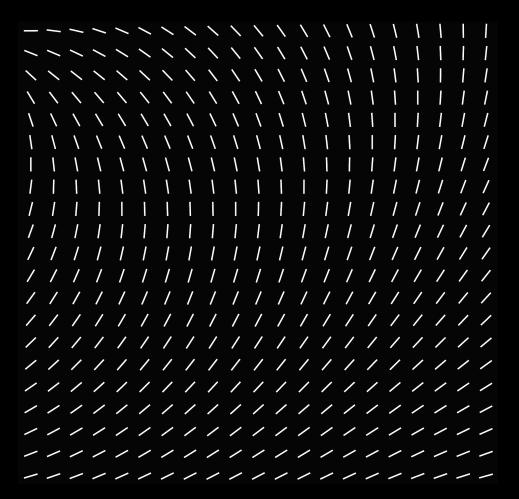


Contracts By Price Range





COMPASS



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