



2021 Q2

CHICAGO- LAND

MARKET
REPORT

COMPASS



Table of Contents

Market Snapshot

Terms Defined

Market Data

Chicago

Albany Park
Belmont Cragin
Forest Glen
Irving park
Jefferson Park
Lakeview
Lincoln Park
Lincoln Square
Logan Square
Loop
Near North Side
Near South Side
Near West Side
North Center
Portage Park
Rogers Park
Uptown
West Town

North Region

Deerfield
Evanston
Glencoe
Glenview/Golf
Highland Park
Kenilworth
Lake Bluff
Lake Forest

Lincolnwood
Northbrook
Northfield
Skokie
Wilmette
Winnetka

Northwest Region

Arlington Heights
Barrington/Barrington Hills
Buffalo Grove
Crystal Lake
Elgin
Kildeer
Libertyville
Lincolnshire
Long Grove
Schaumburg
South Elgin

West/Southwest Region

Aurora
Batavia
Bloomington
Bolingbrook
Brookfield
Burr Ridge

Clarendon Hills
Darien
Elmhurst
Evergreen Park
Geneva
Glen Ellyn
Hinsdale
La Grange
La Grange Park
Lemont
Lisle
Lombard
Naperville
North Aurora
Oak Brook
Oak Lawn
Oak Park
Orland Park
Plainfield
Riverside
River Forest
St. Charles
Warrenville
Westchester
Western Springs
Westmont
Wheaton
Woodridge

Market Snapshot

Markets around the country seem to be normalizing with the exception being the lack of inventory resulting in more buyers currently looking at fewer available properties. Closed sales on a 12 month running average continue to be at record highs due to the increase in demand for homes with outdoor space whether it be in the city or the suburbs. As employees continue to be able to work from home, it seems to matter less that they are close to the office or are in distant suburban communities. Otherwise, new listings and listings under contract seem to be at normal monthly levels.

Right now, cities including Chicago are trying to weigh the increase in infections primarily among the unvaccinated against reinstating restrictions again to prevent further spread of COVID. With 100MM individuals in the U.S not vaccinated, it is estimated by the CDC that it will take months to achieve herd immunity. In March 2021, herd immunity was projected to be achieved in June but the unvaccinated along with the Delta variant of COVID are significantly extending the timeline. This variable may end up causing issues with the economic recovery and seems to be dampening inflation fears. Rates continue to be at record lows with the 15 year mortgage rate recently hitting an all-time low of 2.12% with records dating back to 1991 replacing the previous low of 2.16% set in January 2021.

In Chicagoland, the second quarter was a continuation of an extraordinary market that began in April of 2020 - higher sales, higher values, lower inventory, and lower market time. The median sale price of traditional detached and attached housing in the Chicagoland area increased 12% year over year to \$289,100 and 16% higher than 2019 levels. Masked in this overall increase, values of detached single family homes increased by 16% year-over-year compared to an increase of only 8.5% for attached housing reflecting higher demand for more space and outdoor space found in detached housing.

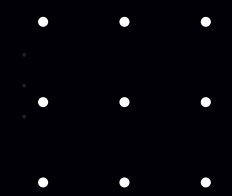
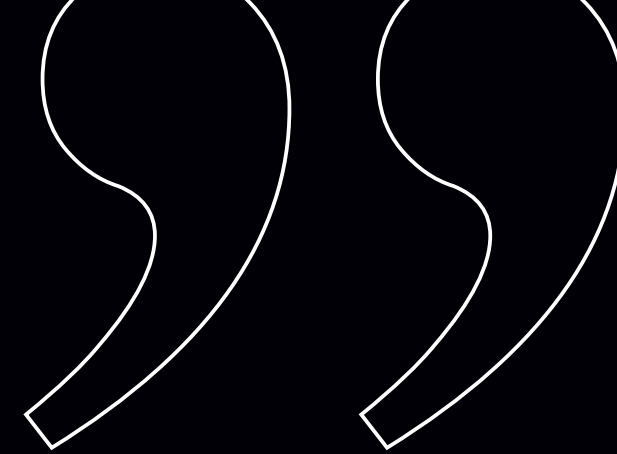
Demand also continued to exceed supply as evidenced by lower numbers of homes for sale, higher closed sales, and higher numbers of homes under contract. At the end of June, Chicagoland had 25,691 single family attached and detached units available for sale of which 56% were detached and 46% were attached housing units. The story of inventory continues to be the story of the market especially in the single family detached market where homes for sale declined 45% from one year ago and are down 50% from a more normal 2019.

Homes under contract for the rolling 12 months ended 6/30/2021 totalled 137,660 units which was an increase of 36% over 2020 and 33% over a more

normal 2019. Homes under contract started off strong in early 2020 and then bottomed out in May 2020. Homes under contract have increased every month since May 2020 but seem to be leveling off as of June. Homes under contract on a 12 month rolling average were 36% higher than one year ago but homes under contract for June declined from one year ago and were only 22% higher than 2019.

Higher closed sales along with lower numbers of new listings (mainly in the single family detached market) also reflected higher buyer demand. Closed sales for the 12 months ended 6/30/2021 totalled 146,108 units which reflected an increase of 38% over 2020 and 32% over 2019. Detached single family homes sold increased almost 35% while attached housing increased 40% year over year. The rate of increase in closed sales is expected to begin to decline as demand levels off to more normal levels.

As we reported in Q1, moving forward through the rest of 2021, there continues to be uncertainty regarding containment of COVID given new more virulent strains of COVID the how that will affect the reopening of the economy. Economists now are pointing to a "W" shaped recovery. Perhaps the only positive to the slower recovery is lower risk of inflation as evidenced by lower yields on treasuries (and consequently lower mortgage rates). As the economy continues to improve and works through temporary labor and material shortages, the housing market will continue to improve but most likely at a slower rate. The US GDP grew at an annualized rate of 6.5% in the second quarter fueled by consumer spending and government stimulus. Most predict that this growth will begin to moderate going forward. The equity markets continue to be fairly volatile but have reached record highs as many companies, especially tech firms, report record growth in revenues and profits. Consumers and corporations continue to have record amounts of idle funds available to spend and invest. Corporations in the S&P 500 had 20% more cash at year end 2020 than they did in 2019 albeit with 40% of these cash reserves held by just 15 companies (including Apple with almost \$200B of cash and investments). The US personal savings rate skyrocketed to 32% in April 2020; the previous record for the US savings rate was 17.3% in 1975. The savings rate at the end of April 2021 was 14.5% - much lower than the 32% record in April of last year, but still at historically high levels. This is what will continue to propel the economy and housing for the balance of 2021 and most likely into 2022.



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“In Chicagoland, the second quarter was a continuation of an extraordinary market that began in April of 2020 - higher sales, higher values, lower inventory, and lower market time.”

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Methodology

All data below is trailing 12 months. This term is used to describe the past 12 consecutive months of market data.

Terms Defined

Single-Family: A stand-alone house is a free-standing residential building. It is sometimes referred to as a Detached Single-Family home, as opposed to a multi-family residential dwelling.

Attached: An attached home means that a home shares a common party wall usually on both sides of the property (including condominiums, cooperatives and townhomes). A detached home means that a home is free of any shared walls and stands alone.

New Listings: A new property that has recently become available.

Under Contract: When a buyer has made an offer on a home and the seller has accepted, but the sale has not closed.

Closed Sales: Figures for the last twelve months are based on known closings recorded at the time the report is prepared.

Median Sales Price: The middle price of a given dataset.

Average Sales Price: The value of all closed sales divided by the number of properties sold.

Percent of Original List Price Received: The ratio between the sold price and the original list price.

Average Market Time: The average number of days all properties were on the market prior to being sold.



Market Data
CHICAGO



Albany Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	247	216	-12.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	133	154	+15.8%
CLOSED SALES	128	160	+25.0%
MEDIAN HOME PRICE	\$420,750	\$482,000	+14.6%
AVERAGE HOME PRICE	\$464,125	\$502,164	+8.2%
ORIGINAL LIST PRICE RECEIVED	97.4%	99.3%	+2.0%
AVERAGE MARKET TIME	73	50	-31.5%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	291	444	+52.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	155	252	+62.6%
CLOSED SALES	155	226	+45.8%
MEDIAN HOME PRICE	\$205,000	\$213,250	+4.0%
AVERAGE HOME PRICE	\$241,220	\$226,721	-6.0%
ORIGINAL LIST PRICE RECEIVED	96.7%	98.0%	+1.3%
AVERAGE MARKET TIME	68	45	-33.8%

Photo courtesy of Realign



Belmont Cragin

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	437	379	-13.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	216	276	+27.8%
CLOSED SALES	221	274	+24.0%
MEDIAN HOME PRICE	\$270,000	\$305,000	+13.0%
AVERAGE HOME PRICE	\$278,487	\$305,988	+9.9%
ORIGINAL LIST PRICE RECEIVED	96.2%	99.0%	+2.9%
AVERAGE MARKET TIME	85	56	-34.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	68	70	+2.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	34	36	+5.9%
CLOSED SALES	33	32	-3.0%
MEDIAN HOME PRICE	\$188,000	\$222,000	+18.1%
AVERAGE HOME PRICE	\$177,489	\$186,970	+5.3%
ORIGINAL LIST PRICE RECEIVED	94.7%	96.8%	+2.2%
AVERAGE MARKET TIME	73	86	+17.8%



Forest Glen

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	388	441	+13.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	201	278	+38.3%
CLOSED SALES	188	285	+51.6%
MEDIAN HOME PRICE	\$443,125	\$516,000	+16.4%
AVERAGE HOME PRICE	\$489,357	\$549,913	+12.4%
ORIGINAL LIST PRICE RECEIVED	95.0%	97.6%	+2.7%
AVERAGE MARKET TIME	86	76	-11.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	32	32	0.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	12	23	+91.7%
CLOSED SALES	12	22	+83.3%
MEDIAN HOME PRICE	\$268,750	\$319,500	+18.9%
AVERAGE HOME PRICE	\$304,292	\$346,657	+13.9%
ORIGINAL LIST PRICE RECEIVED	95.7%	98.3%	+2.7%
AVERAGE MARKET TIME	37	49	+32.4%



Irving Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	471	466	-1.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	260	315	+21.2%
CLOSED SALES	261	321	+23.0%
MEDIAN HOME PRICE	\$510,000	\$595,000	+16.7%
AVERAGE HOME PRICE	\$534,647	\$618,290	+15.6%
ORIGINAL LIST PRICE RECEIVED	95.9%	98.7%	+2.9%
AVERAGE MARKET TIME	84	53	-36.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	495	675	+36.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	257	367	+42.8%
CLOSED SALES	244	356	+45.9%
MEDIAN HOME PRICE	\$219,500	\$232,750	+6.0%
AVERAGE HOME PRICE	\$243,751	\$262,340	+7.6%
ORIGINAL LIST PRICE RECEIVED	96.7%	97.8%	+1.1%
AVERAGE MARKET TIME	58	49	-15.5%

Photo courtesy of Realvision



Jefferson Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	362	381	+5.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	211	260	+23.2%
CLOSED SALES	214	266	+24.3%
MEDIAN HOME PRICE	\$329,500	\$365,000	+10.8%
AVERAGE HOME PRICE	\$346,752	\$388,168	+11.9%
ORIGINAL LIST PRICE RECEIVED	96.2%	98.9%	+2.8%
AVERAGE MARKET TIME	74	45	-39.2%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	109	143	+31.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	55	79	+43.6%
CLOSED SALES	59	77	+30.5%
MEDIAN HOME PRICE	\$164,500	\$150,000	-8.8%
AVERAGE HOME PRICE	\$177,784	\$177,020	-0.4%
ORIGINAL LIST PRICE RECEIVED	99.1%	95.4%	-3.7%
AVERAGE MARKET TIME	94	55	-41.5%



Lakeview

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	345	420	+21.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	120	206	+71.7%
CLOSED SALES	126	196	+55.6%
MEDIAN HOME PRICE	\$1,255,000	\$1,375,000	+9.6%
AVERAGE HOME PRICE	\$1,367,607	\$1,427,574	+4.4%
ORIGINAL LIST PRICE RECEIVED	95.4%	95.8%	+0.4%
AVERAGE MARKET TIME	120	105	-12.5%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	3,679	5,389	+46.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,696	2,587	+52.5%
CLOSED SALES	1,625	2,536	+56.1%
MEDIAN HOME PRICE	\$385,000	\$404,750	+5.1%
AVERAGE HOME PRICE	\$409,342	\$434,440	+6.1%
ORIGINAL LIST PRICE RECEIVED	96.5%	97.4%	+0.9%
AVERAGE MARKET TIME	78	70	-10.3%



Lincoln Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	514	644	+25.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	166	302	+81.9%
CLOSED SALES	175	279	+59.4%
MEDIAN HOME PRICE	\$1,500,000	\$1,675,000	+11.7%
AVERAGE HOME PRICE	\$1,769,538	\$2,003,856	+13.2%
ORIGINAL LIST PRICE RECEIVED	93.4%	94.9%	+1.6%
AVERAGE MARKET TIME	155	125	-19.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	2,754	3,592	+30.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,114	1,707	+53.2%
CLOSED SALES	1,100	1,683	+53.0%
MEDIAN HOME PRICE	\$499,500	\$525,000	+5.1%
AVERAGE HOME PRICE	\$592,997	\$607,535	+2.5%
ORIGINAL LIST PRICE RECEIVED	96.4%	97.2%	+0.8%
AVERAGE MARKET TIME	89	75	-15.7%



Lincoln Square

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	209	254	+21.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	96	158	+64.6%
CLOSED SALES	83	162	+95.2%
MEDIAN HOME PRICE	\$730,000	\$854,250	+17.0%
AVERAGE HOME PRICE	\$759,595	\$880,959	+16.0%
ORIGINAL LIST PRICE RECEIVED	95.6%	98.4%	+2.9%
AVERAGE MARKET TIME	110	64	-41.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	616	822	+33.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	310	490	+58.1%
CLOSED SALES	312	477	+52.9%
MEDIAN HOME PRICE	\$312,250	\$320,000	+2.5%
AVERAGE HOME PRICE	\$348,456	\$350,834	+0.7%
ORIGINAL LIST PRICE RECEIVED	96.9%	98.0%	+1.1%
AVERAGE MARKET TIME	64	54	-15.6%



Logan Square

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	456	522	+14.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	231	322	+39.4%
CLOSED SALES	224	325	+45.1%
MEDIAN HOME PRICE	\$788,250	\$850,000	+7.8%
AVERAGE HOME PRICE	\$862,733	\$916,896	+6.3%
ORIGINAL LIST PRICE RECEIVED	96.3%	98.3%	+2.1%
AVERAGE MARKET TIME	72	55	-23.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,108	1,618	+46.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	570	867	+52.1%
CLOSED SALES	514	873	+69.8%
MEDIAN HOME PRICE	\$411,000	\$425,000	+3.4%
AVERAGE HOME PRICE	\$428,973	\$452,053	+5.4%
ORIGINAL LIST PRICE RECEIVED	98.1%	99.6%	+1.5%
AVERAGE MARKET TIME	60	50	-16.7%

Photo courtesy of Alina Tsvor



The Loop

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	3	1	-66.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	0	--
CLOSED SALES	0	0	--
MEDIAN HOME PRICE	\$0	\$0	--
AVERAGE HOME PRICE	\$0	\$0	--
ORIGINAL LIST PRICE RECEIVED	0.0%	0.0%	--
AVERAGE MARKET TIME	0	0	--

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,673	2,557	+52.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	577	804	+39.3%
CLOSED SALES	595	847	+42.4%
MEDIAN HOME PRICE	\$327,000	\$370,000	+13.1%
AVERAGE HOME PRICE	\$406,223	\$658,092	+62.0%
ORIGINAL LIST PRICE RECEIVED	96.2%	95.8%	-0.4%
AVERAGE MARKET TIME	106	117	+10.4%



Near North Side

DETACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	175	180	+2.9%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	28	61	+117.9%
CLOSED SALES	27	50	+85.2%
MEDIAN HOME PRICE	\$1,340,000	\$1,775,000	+32.5%
AVERAGE HOME PRICE	\$1,688,723	\$1,987,560	+17.7%
ORIGINAL LIST PRICE RECEIVED	89.3%	88.2%	-1.2%
AVERAGE MARKET TIME	167	269	+61.1%

ATTACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	5,891	8,474	+43.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	1,982	2,652	+33.8%
CLOSED SALES	2,079	2,482	+19.4%
MEDIAN HOME PRICE	\$405,000	\$410,000	+1.2%
AVERAGE HOME PRICE	\$607,535	\$555,062	-8.6%
ORIGINAL LIST PRICE RECEIVED	96.0%	95.7%	-0.3%
AVERAGE MARKET TIME	123	130	+5.7%

Photo courtesy of Alina Tsvor



Near South Side

DETACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	15	14	-6.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	3	7	+133.3%
CLOSED SALES	6	7	+16.7%
MEDIAN HOME PRICE	\$1,250,000	\$1,220,000	-2.4%
AVERAGE HOME PRICE	\$1,209,167	\$1,427,786	+18.1%
ORIGINAL LIST PRICE RECEIVED	92.4%	92.7%	+0.3%
AVERAGE MARKET TIME	152	135	-11.2%

ATTACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	1,302	2,137	+64.1%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	602	866	+43.9%
CLOSED SALES	601	841	+39.9%
MEDIAN HOME PRICE	\$360,000	\$395,000	+9.7%
AVERAGE HOME PRICE	\$422,428	\$448,845	+6.3%
ORIGINAL LIST PRICE RECEIVED	98.8%	99.8%	+1.0%
AVERAGE MARKET TIME	90	89	-1.1%



Near West Side

DETACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	77	138	+79.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	31	66	+112.9%
CLOSED SALES	26	51	+96.2%
MEDIAN HOME PRICE	\$510,000	\$575,000	+12.7%
AVERAGE HOME PRICE	\$504,653	\$609,946	+20.9%
ORIGINAL LIST PRICE RECEIVED	95.5%	99.8%	+4.5%
AVERAGE MARKET TIME	64	71	+10.9%

ATTACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	2,238	3,677	+64.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,011	1,479	+46.3%
CLOSED SALES	987	1,378	+39.6%
MEDIAN HOME PRICE	\$360,000	\$378,000	+5.0%
AVERAGE HOME PRICE	\$504,867	\$465,049	-7.9%
ORIGINAL LIST PRICE RECEIVED	98.3%	98.6%	+0.3%
AVERAGE MARKET TIME	75	78	+4.0%

Photo courtesy of Alina Tsvor



North Center

DETACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	426	406	-4.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	190	272	+43.2%
CLOSED SALES	197	264	+34.0%
MEDIAN HOME PRICE	\$1,050,000	\$1,150,000	+9.5%
AVERAGE HOME PRICE	\$1,100,163	\$1,155,535	+5.0%
ORIGINAL LIST PRICE RECEIVED	95.8%	97.8%	+2.1%
AVERAGE MARKET TIME	103	71	-31.1%

ATTACHED SINGLE-FAMILY	TRAILING 12 MONTHS		
	2020	2021	+ / -
NEW LISTINGS	726	925	+27.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	369	540	+46.3%
CLOSED SALES	360	551	+53.1%
MEDIAN HOME PRICE	\$442,250	\$446,500	+1.0%
AVERAGE HOME PRICE	\$459,719	\$464,243	+1.0%
ORIGINAL LIST PRICE RECEIVED	97.9%	98.7%	+0.8%
AVERAGE MARKET TIME	67	51	-23.9%

Photo courtesy of Alina Tsvor



Portage Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	671	772	+15.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	350	526	+50.3%
CLOSED SALES	344	514	+49.4%
MEDIAN HOME PRICE	\$339,000	\$368,950	+8.8%
AVERAGE HOME PRICE	\$360,813	\$393,740	+9.1%
ORIGINAL LIST PRICE RECEIVED	96.8%	99.3%	+2.6%
AVERAGE MARKET TIME	65	41	-36.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	173	241	+39.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	93	131	+40.9%
CLOSED SALES	86	134	+55.8%
MEDIAN HOME PRICE	\$166,000	\$170,000	+2.4%
AVERAGE HOME PRICE	\$200,981	\$198,784	-1.1%
ORIGINAL LIST PRICE RECEIVED	94.6%	103.0%	+8.9%
AVERAGE MARKET TIME	61	68	+11.5%



Rogers Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	48	79	+64.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	30	51	+70.0%
CLOSED SALES	35	44	+25.7%
MEDIAN HOME PRICE	\$510,000	\$553,000	+8.4%
AVERAGE HOME PRICE	\$527,773	\$558,849	+5.9%
ORIGINAL LIST PRICE RECEIVED	95.0%	98.2%	+3.4%
AVERAGE MARKET TIME	70	45	-35.7%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	753	1,038	+37.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	401	623	+55.4%
CLOSED SALES	409	592	+44.7%
MEDIAN HOME PRICE	\$175,000	\$195,000	+11.4%
AVERAGE HOME PRICE	\$188,342	\$212,529	+12.8%
ORIGINAL LIST PRICE RECEIVED	95.9%	97.1%	+1.3%
AVERAGE MARKET TIME	70	59	-15.7%



Uptown

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	71	84	+18.3%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	27	46	+70.4%
CLOSED SALES	27	49	+81.5%
MEDIAN HOME PRICE	\$900,000	\$950,000	+5.6%
AVERAGE HOME PRICE	\$941,408	\$1,043,217	+10.8%
ORIGINAL LIST PRICE RECEIVED	94.9%	95.4%	+0.5%
AVERAGE MARKET TIME	143	113	-21.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,235	1,850	+49.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	706	1,077	+52.5%
CLOSED SALES	714	1,037	+45.2%
MEDIAN HOME PRICE	\$294,950	\$305,000	+3.4%
AVERAGE HOME PRICE	\$296,886	\$312,243	+5.2%
ORIGINAL LIST PRICE RECEIVED	97.1%	98.0%	+0.9%
AVERAGE MARKET TIME	63	51	-19.0%

Photo courtesy of Alina Tsvor



West Town

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	454	612	+34.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	176	314	+78.4%
CLOSED SALES	183	302	+65.0%
MEDIAN HOME PRICE	\$906,000	\$955,000	+5.4%
AVERAGE HOME PRICE	\$978,089	\$1,030,896	+5.4%
ORIGINAL LIST PRICE RECEIVED	95.9%	96.8%	+0.9%
AVERAGE MARKET TIME	108	67	-38.0%

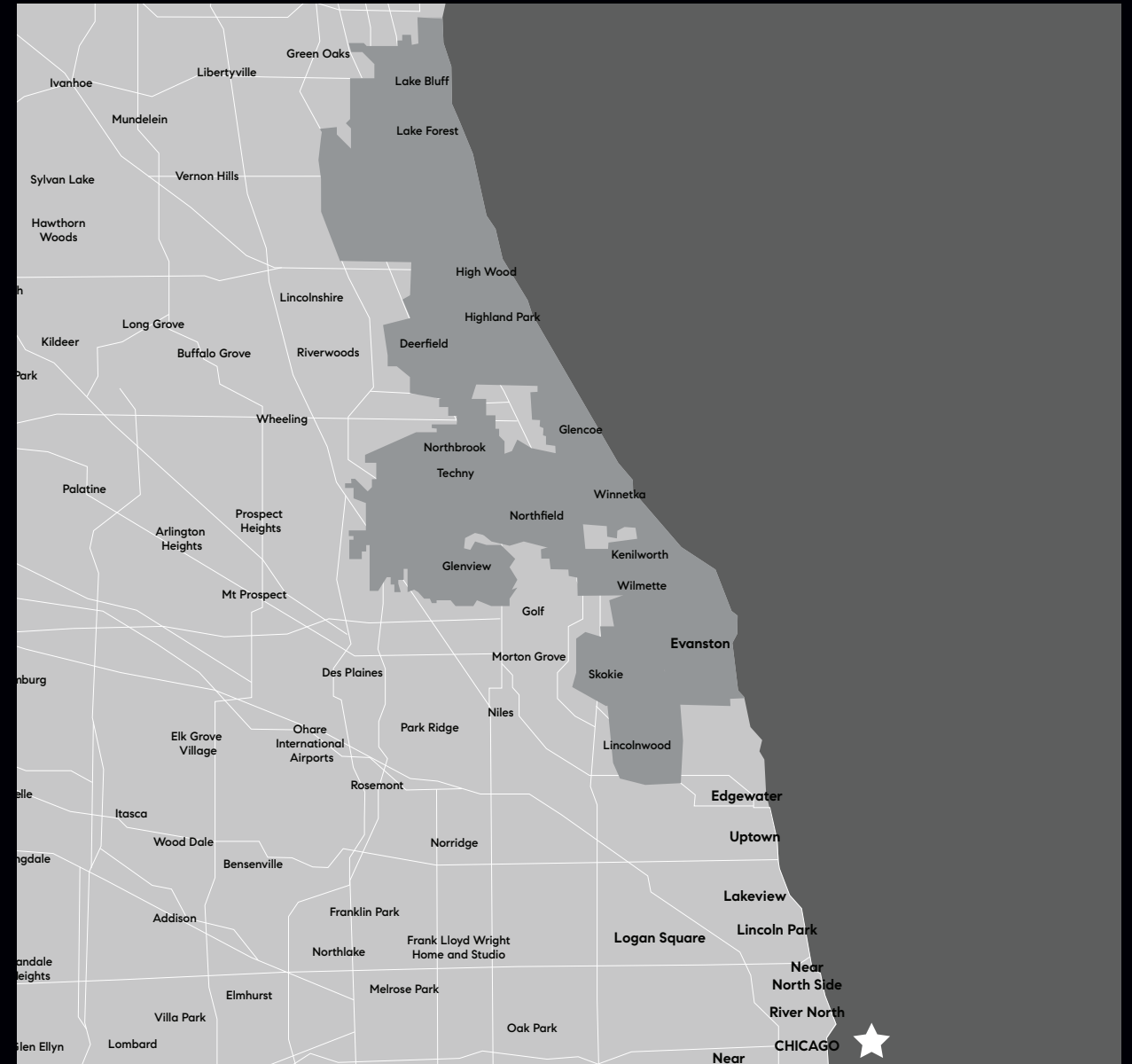
ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	3,159	3,909	+23.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	1,476	2,027	+37.3%
CLOSED SALES	1,439	2,034	+41.3%
MEDIAN HOME PRICE	\$496,000	\$500,000	+0.8%
AVERAGE HOME PRICE	\$516,773	\$514,752	-0.4%
ORIGINAL LIST PRICE RECEIVED	97.8%	98.5%	+0.7%
AVERAGE MARKET TIME	71	58	-18.3%



Market Data
NORTH REGION



Deerfield

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	429	561	+30.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	220	352	+60.0%
CLOSED SALES	217	345	+59.0%
MEDIAN HOME PRICE	\$454,000	\$530,000	+16.7%
AVERAGE HOME PRICE	\$517,186	\$596,396	+15.3%
ORIGINAL LIST PRICE RECEIVED	92.8%	96.1%	+3.6%
AVERAGE MARKET TIME	134	94	-29.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	149	203	+36.2%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	94	143	+52.1%
CLOSED SALES	90	130	+44.4%
MEDIAN HOME PRICE	\$266,232	\$267,500	+0.5%
AVERAGE HOME PRICE	\$276,019	\$266,321	-3.5%
ORIGINAL LIST PRICE RECEIVED	93.4%	96.1%	+2.9%
AVERAGE MARKET TIME	76	57	-25.0%



Evanston

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	837	693	-17.2%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	464	523	+12.7%
CLOSED SALES	439	559	+27.3%
MEDIAN HOME PRICE	\$548,000	\$627,000	+14.4%
AVERAGE HOME PRICE	\$615,081	\$719,013	+16.9%
ORIGINAL LIST PRICE RECEIVED	94.2%	97.3%	+3.3%
AVERAGE MARKET TIME	90	72	-20.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	895	1,085	+21.2%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	482	709	+47.1%
CLOSED SALES	491	664	+35.2%
MEDIAN HOME PRICE	\$248,000	\$265,500	+7.1%
AVERAGE HOME PRICE	\$277,679	\$307,651	+10.8%
ORIGINAL LIST PRICE RECEIVED	94.6%	95.7%	+1.2%
AVERAGE MARKET TIME	81	83	+2.5%



Glencoe

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	290	288	-0.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	154	203	+31.8%
CLOSED SALES	150	219	+46.0%
MEDIAN HOME PRICE	\$900,000	\$999,000	+11.0%
AVERAGE HOME PRICE	\$1,108,182	\$1,180,269	+6.5%
ORIGINAL LIST PRICE RECEIVED	90.7%	95.4%	+5.2%
AVERAGE MARKET TIME	159	96	-39.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	13	23	+76.9%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	10	13	+30.0%
CLOSED SALES	7	16	+128.6%
MEDIAN HOME PRICE	\$239,000	\$277,500	+16.1%
AVERAGE HOME PRICE	\$291,571	\$317,281	+8.8%
ORIGINAL LIST PRICE RECEIVED	94.5%	93.3%	-1.3%
AVERAGE MARKET TIME	151	81	-46.4%

Glenview/Golf

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,148	1,253	+9.1%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	551	821	+49.0%
CLOSED SALES	507	813	+60.4%
MEDIAN HOME PRICE	\$560,000	\$639,000	+14.1%
AVERAGE HOME PRICE	\$654,287	\$721,740	+10.3%
ORIGINAL LIST PRICE RECEIVED	93.5%	96.3%	+3.0%
AVERAGE MARKET TIME	142	86	-39.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	578	616	+6.6%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	272	406	+49.3%
CLOSED SALES	271	394	+45.4%
MEDIAN HOME PRICE	\$270,000	\$320,500	+18.7%
AVERAGE HOME PRICE	\$307,658	\$342,269	+11.2%
ORIGINAL LIST PRICE RECEIVED	94.4%	95.9%	+1.6%
AVERAGE MARKET TIME	82	72	-12.2%



Highland Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	811	868	+7.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	450	630	+40.0%
CLOSED SALES	417	627	+50.4%
MEDIAN HOME PRICE	\$490,000	\$580,000	+18.4%
AVERAGE HOME PRICE	\$561,561	\$668,430	+19.0%
ORIGINAL LIST PRICE RECEIVED	91.1%	95.2%	+4.5%
AVERAGE MARKET TIME	149	90	-39.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	195	202	+3.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	108	172	+59.3%
CLOSED SALES	101	164	+62.4%
MEDIAN HOME PRICE	\$292,700	\$317,500	+8.5%
AVERAGE HOME PRICE	\$330,264	\$373,488	+13.1%
ORIGINAL LIST PRICE RECEIVED	89.8%	93.2%	+3.8%
AVERAGE MARKET TIME	136	145	+6.6%



Kenilworth

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	121	139	+14.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	37	76	+105.4%
CLOSED SALES	31	81	+161.3%
MEDIAN HOME PRICE	\$965,000	\$1,321,000	+36.9%
AVERAGE HOME PRICE	\$1,188,332	\$1,729,999	+45.6%
ORIGINAL LIST PRICE RECEIVED	90.6%	92.9%	+2.5%
AVERAGE MARKET TIME	176	176	0.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	0	0	--
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	0	--
CLOSED SALES	0	0	--
MEDIAN HOME PRICE	\$0	\$0	--
AVERAGE HOME PRICE	\$0	\$0	--
ORIGINAL LIST PRICE RECEIVED	0.0%	0.0%	--
AVERAGE MARKET TIME	0	0	--



Lake Bluff

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	222	233	+5.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	141	194	+37.6%
CLOSED SALES	136	197	+44.9%
MEDIAN HOME PRICE	\$527,500	\$540,000	+2.4%
AVERAGE HOME PRICE	\$656,044	\$674,737	+2.8%
ORIGINAL LIST PRICE RECEIVED	89.1%	95.0%	+6.6%
AVERAGE MARKET TIME	172	107	-37.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	59	67	+13.6%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	44	46	+4.5%
CLOSED SALES	43	45	+4.7%
MEDIAN HOME PRICE	\$203,000	\$207,000	+2.0%
AVERAGE HOME PRICE	\$233,372	\$233,946	+0.2%
ORIGINAL LIST PRICE RECEIVED	93.6%	96.4%	+3.0%
AVERAGE MARKET TIME	72	52	-27.8%



Lake Forest

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	656	700	+6.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	330	517	+56.7%
CLOSED SALES	282	518	+83.7%
MEDIAN HOME PRICE	\$735,000	\$836,750	+13.8%
AVERAGE HOME PRICE	\$946,003	\$1,083,915	+14.6%
ORIGINAL LIST PRICE RECEIVED	87.7%	93.0%	+6.0%
AVERAGE MARKET TIME	223	173	-22.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	121	146	+20.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	60	122	+103.3%
CLOSED SALES	62	120	+93.5%
MEDIAN HOME PRICE	\$595,000	\$571,500	-3.9%
AVERAGE HOME PRICE	\$569,069	\$567,502	-0.3%
ORIGINAL LIST PRICE RECEIVED	92.6%	95.2%	+2.8%
AVERAGE MARKET TIME	181	133	-26.5%



Lincolnwood

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	278	305	+9.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	117	168	+43.6%
CLOSED SALES	115	157	+36.5%
MEDIAN HOME PRICE	\$402,000	\$469,950	+16.9%
AVERAGE HOME PRICE	\$441,500	\$545,615	+23.6%
ORIGINAL LIST PRICE RECEIVED	93.0%	96.3%	+3.5%
AVERAGE MARKET TIME	100	98	-2.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	57	55	-3.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	36	32	-11.1%
CLOSED SALES	32	36	+12.5%
MEDIAN HOME PRICE	\$215,000	\$252,250	+17.3%
AVERAGE HOME PRICE	\$238,844	\$272,053	+13.9%
ORIGINAL LIST PRICE RECEIVED	92.3%	94.3%	+2.2%
AVERAGE MARKET TIME	77	70	-9.1%



Northbrook

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	893	948	+6.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	410	631	+53.9%
CLOSED SALES	392	615	+56.9%
MEDIAN HOME PRICE	\$542,500	\$593,000	+9.3%
AVERAGE HOME PRICE	\$610,598	\$678,773	+11.2%
ORIGINAL LIST PRICE RECEIVED	93.3%	95.5%	+2.4%
AVERAGE MARKET TIME	110	103	-6.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	474	525	+10.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	254	385	+51.6%
CLOSED SALES	240	363	+51.3%
MEDIAN HOME PRICE	\$287,500	\$320,000	+11.3%
AVERAGE HOME PRICE	\$317,563	\$335,919	+5.8%
ORIGINAL LIST PRICE RECEIVED	92.6%	95.1%	+2.7%
AVERAGE MARKET TIME	112	85	-24.1%



Northfield

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	175	175	0.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	80	128	+60.0%
CLOSED SALES	74	120	+62.2%
MEDIAN HOME PRICE	\$665,911	\$780,000	+17.1%
AVERAGE HOME PRICE	\$857,116	\$901,151	+5.1%
ORIGINAL LIST PRICE RECEIVED	92.8%	95.0%	+2.4%
AVERAGE MARKET TIME	144	107	-25.7%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	67	64	-4.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	32	42	+31.3%
CLOSED SALES	30	45	+50.0%
MEDIAN HOME PRICE	\$210,000	\$250,000	+19.0%
AVERAGE HOME PRICE	\$262,970	\$323,937	+23.2%
ORIGINAL LIST PRICE RECEIVED	92.7%	95.8%	+3.3%
AVERAGE MARKET TIME	77	91	+18.2%

Skokie

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	791	797	+0.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	406	537	+32.3%
CLOSED SALES	415	525	+26.5%
MEDIAN HOME PRICE	\$337,500	\$372,500	+10.4%
AVERAGE HOME PRICE	\$363,657	\$397,555	+9.3%
ORIGINAL LIST PRICE RECEIVED	95.3%	97.5%	+2.3%
AVERAGE MARKET TIME	84	59	-29.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	457	576	+26.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	243	342	+40.7%
CLOSED SALES	247	322	+30.4%
MEDIAN HOME PRICE	\$205,000	\$206,750	+0.9%
AVERAGE HOME PRICE	\$217,108	\$216,522	-0.3%
ORIGINAL LIST PRICE RECEIVED	94.7%	96.0%	+1.4%
AVERAGE MARKET TIME	82	74	-9.8%



Wilmette

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	635	715	+12.6%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	320	526	+64.4%
CLOSED SALES	316	514	+62.7%
MEDIAN HOME PRICE	\$777,500	\$847,500	+9.0%
AVERAGE HOME PRICE	\$876,679	\$935,154	+6.7%
ORIGINAL LIST PRICE RECEIVED	94.0%	95.8%	+1.9%
AVERAGE MARKET TIME	105	72	-31.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	150	197	+31.3%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	85	145	+70.6%
CLOSED SALES	77	142	+84.4%
MEDIAN HOME PRICE	\$318,000	\$352,500	+10.8%
AVERAGE HOME PRICE	\$353,434	\$401,491	+13.6%
ORIGINAL LIST PRICE RECEIVED	94.1%	94.7%	+0.6%
AVERAGE MARKET TIME	97	97	0.0%



Winnetka

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	468	500	+6.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	242	360	+48.8%
CLOSED SALES	226	372	+64.6%
MEDIAN HOME PRICE	\$1,050,000	\$1,208,500	+15.1%
AVERAGE HOME PRICE	\$1,278,849	\$1,451,898	+13.5%
ORIGINAL LIST PRICE RECEIVED	91.2%	96.4%	+5.7%
AVERAGE MARKET TIME	150	100	-33.3%

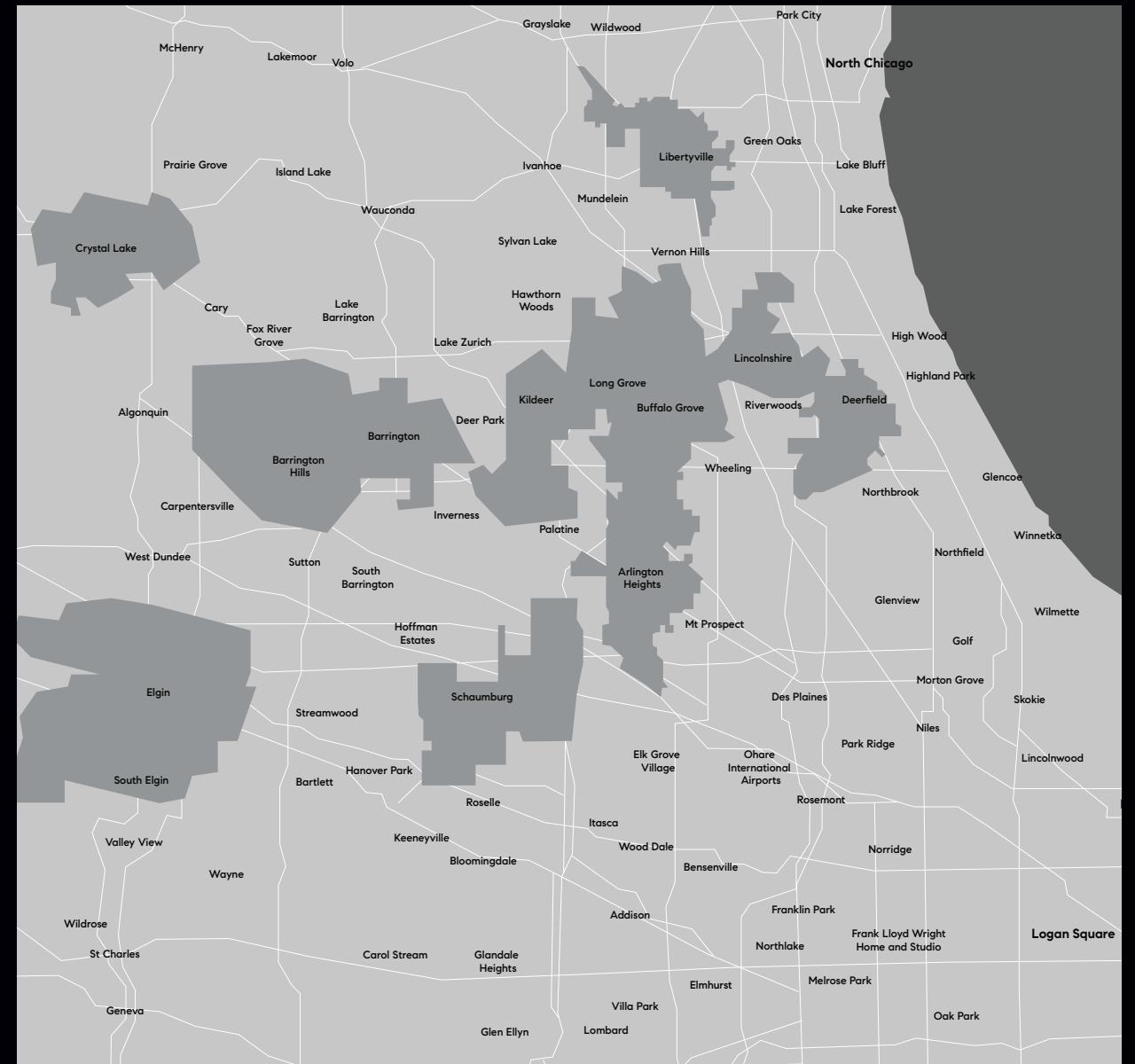
ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	39	54	+38.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	24	43	+79.2%
CLOSED SALES	25	36	+44.0%
MEDIAN HOME PRICE	\$414,000	\$365,400	-11.7%
AVERAGE HOME PRICE	\$450,720	\$415,288	-7.9%
ORIGINAL LIST PRICE RECEIVED	93.9%	94.2%	+0.3%
AVERAGE MARKET TIME	69	117	+69.6%



Market Data
NORTHWEST REGION



Arlington Heights

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,672	1,555	-7.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	788	1,060	+34.5%
CLOSED SALES	761	1,060	+39.3%
MEDIAN HOME PRICE	\$365,000	\$407,500	+11.6%
AVERAGE HOME PRICE	\$400,016	\$444,655	+11.2%
ORIGINAL LIST PRICE RECEIVED	95.3%	97.6%	+2.4%
AVERAGE MARKET TIME	96	63	-34.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	770	874	+13.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	401	623	+55.4%
CLOSED SALES	420	589	+40.2%
MEDIAN HOME PRICE	\$165,000	\$170,000	+3.0%
AVERAGE HOME PRICE	\$198,340	\$205,719	+3.7%
ORIGINAL LIST PRICE RECEIVED	94.6%	96.0%	+1.5%
AVERAGE MARKET TIME	76	70	-7.9%



Barrington/Barrington Hills

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,493	1,478	-1.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	678	1,001	+47.6%
CLOSED SALES	600	1,018	+69.7%
MEDIAN HOME PRICE	\$491,000	\$575,500	+17.2%
AVERAGE HOME PRICE	\$538,005	\$623,667	+15.9%
ORIGINAL LIST PRICE RECEIVED	91.8%	95.5%	+4.0%
AVERAGE MARKET TIME	183	133	-27.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	246	257	+4.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	126	198	+57.1%
CLOSED SALES	114	213	+86.8%
MEDIAN HOME PRICE	\$268,250	\$277,000	+3.3%
AVERAGE HOME PRICE	\$289,672	\$301,457	+4.1%
ORIGINAL LIST PRICE RECEIVED	92.8%	96.5%	+4.0%
AVERAGE MARKET TIME	121	87	-28.1%



Buffalo Grove

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	754	727	-3.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	392	548	+39.8%
CLOSED SALES	397	508	+28.0%
MEDIAN HOME PRICE	\$355,000	\$379,000	+6.8%
AVERAGE HOME PRICE	\$371,620	\$396,196	+6.6%
ORIGINAL LIST PRICE RECEIVED	95.2%	97.8%	+2.7%
AVERAGE MARKET TIME	82	50	-39.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	621	773	+24.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	319	512	+60.5%
CLOSED SALES	310	467	+50.6%
MEDIAN HOME PRICE	\$207,000	\$214,000	+3.4%
AVERAGE HOME PRICE	\$218,838	\$228,097	+4.2%
ORIGINAL LIST PRICE RECEIVED	94.3%	95.9%	+1.7%
AVERAGE MARKET TIME	72	65	-9.7%



Crystal Lake

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,141	1,128	-1.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	772	962	+24.6%
CLOSED SALES	753	944	+25.4%
MEDIAN HOME PRICE	\$255,000	\$296,000	+16.1%
AVERAGE HOME PRICE	\$274,958	\$319,118	+16.1%
ORIGINAL LIST PRICE RECEIVED	95.8%	98.6%	+2.9%
AVERAGE MARKET TIME	80	51	-36.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	262	290	+10.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	213	251	+17.8%
CLOSED SALES	217	244	+12.4%
MEDIAN HOME PRICE	\$170,000	\$188,000	+10.6%
AVERAGE HOME PRICE	\$175,063	\$188,005	+7.4%
ORIGINAL LIST PRICE RECEIVED	96.0%	98.0%	+2.1%
AVERAGE MARKET TIME	57	42	-26.3%



Elgin

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,850	1,622	-12.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,141	1,347	+18.1%
CLOSED SALES	1,099	1,376	+25.2%
MEDIAN HOME PRICE	\$235,000	\$268,000	+14.0%
AVERAGE HOME PRICE	\$254,542	\$287,781	+13.1%
ORIGINAL LIST PRICE RECEIVED	96.5%	99.2%	+2.8%
AVERAGE MARKET TIME	81	51	-37.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	590	600	+1.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	392	521	+32.9%
CLOSED SALES	380	519	+36.6%
MEDIAN HOME PRICE	\$174,950	\$189,900	+8.5%
AVERAGE HOME PRICE	\$175,170	\$188,638	+7.7%
ORIGINAL LIST PRICE RECEIVED	96.7%	98.5%	+1.9%
AVERAGE MARKET TIME	60	47	-21.7%



Kildeer

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	240	195	-18.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	76	138	+81.6%
CLOSED SALES	76	126	+65.8%
MEDIAN HOME PRICE	\$575,000	\$618,750	+7.6%
AVERAGE HOME PRICE	\$616,552	\$664,240	+7.7%
ORIGINAL LIST PRICE RECEIVED	91.8%	96.5%	+5.1%
AVERAGE MARKET TIME	191	131	-31.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	5	15	+200.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1	18	+1,700.0%
CLOSED SALES	0	10	--
MEDIAN HOME PRICE	\$0	\$429,880	--
AVERAGE HOME PRICE	\$0	\$437,728	--
ORIGINAL LIST PRICE RECEIVED	0.0%	97.8%	--
AVERAGE MARKET TIME	0	83	--



Libertyville

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	871	854	-2.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	363	576	+58.7%
CLOSED SALES	342	581	+69.9%
MEDIAN HOME PRICE	\$444,500	\$480,000	+8.0%
AVERAGE HOME PRICE	\$509,501	\$529,664	+4.0%
ORIGINAL LIST PRICE RECEIVED	93.3%	96.4%	+3.3%
AVERAGE MARKET TIME	151	97	-35.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	153	182	+19.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	91	123	+35.2%
CLOSED SALES	85	120	+41.2%
MEDIAN HOME PRICE	\$250,000	\$266,000	+6.4%
AVERAGE HOME PRICE	\$286,987	\$273,169	-4.8%
ORIGINAL LIST PRICE RECEIVED	94.8%	95.2%	+0.4%
AVERAGE MARKET TIME	66	81	+22.7%



Lincolnshire

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	191	253	+32.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	78	157	+101.3%
CLOSED SALES	80	152	+90.0%
MEDIAN HOME PRICE	\$526,000	\$552,500	+5.0%
AVERAGE HOME PRICE	\$582,297	\$595,002	+2.2%
ORIGINAL LIST PRICE RECEIVED	91.5%	96.2%	+5.1%
AVERAGE MARKET TIME	160	83	-48.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	68	103	-1.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	34	89	+102.3%
CLOSED SALES	33	78	+59.2%
MEDIAN HOME PRICE	\$188,000	\$365,625	+10.8%
AVERAGE HOME PRICE	\$177,489	\$388,338	+7.0%
ORIGINAL LIST PRICE RECEIVED	94.7%	94.1%	+1.4%
AVERAGE MARKET TIME	73	111	-7.5%



Long Grove

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,604	1,467	-8.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	600	1,047	+74.5%
CLOSED SALES	590	969	+64.2%
MEDIAN HOME PRICE	\$436,750	\$487,000	+11.5%
AVERAGE HOME PRICE	\$462,818	\$516,721	+11.6%
ORIGINAL LIST PRICE RECEIVED	93.9%	97.1%	+3.4%
AVERAGE MARKET TIME	136	97	-28.7%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	142	124	-12.7%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	67	108	+61.2%
CLOSED SALES	59	109	+84.7%
MEDIAN HOME PRICE	\$249,000	\$285,000	+14.5%
AVERAGE HOME PRICE	\$265,980	\$299,248	+12.5%
ORIGINAL LIST PRICE RECEIVED	94.6%	96.1%	+1.6%
AVERAGE MARKET TIME	88	88	0.0%



Schaumburg

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	716	748	+4.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	456	563	+23.5%
CLOSED SALES	442	560	+26.7%
MEDIAN HOME PRICE	\$328,950	\$349,950	+6.4%
AVERAGE HOME PRICE	\$342,520	\$375,309	+9.6%
ORIGINAL LIST PRICE RECEIVED	96.1%	98.4%	+2.4%
AVERAGE MARKET TIME	68	44	-35.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,180	1,359	+15.2%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	782	1,001	+28.0%
CLOSED SALES	769	960	+24.8%
MEDIAN HOME PRICE	\$174,000	\$187,000	+7.5%
AVERAGE HOME PRICE	\$185,906	\$200,178	+7.7%
ORIGINAL LIST PRICE RECEIVED	96.1%	97.4%	+1.4%
AVERAGE MARKET TIME	54	45	-16.7%



South Elgin

DETACHED SINGLE-FAMILY

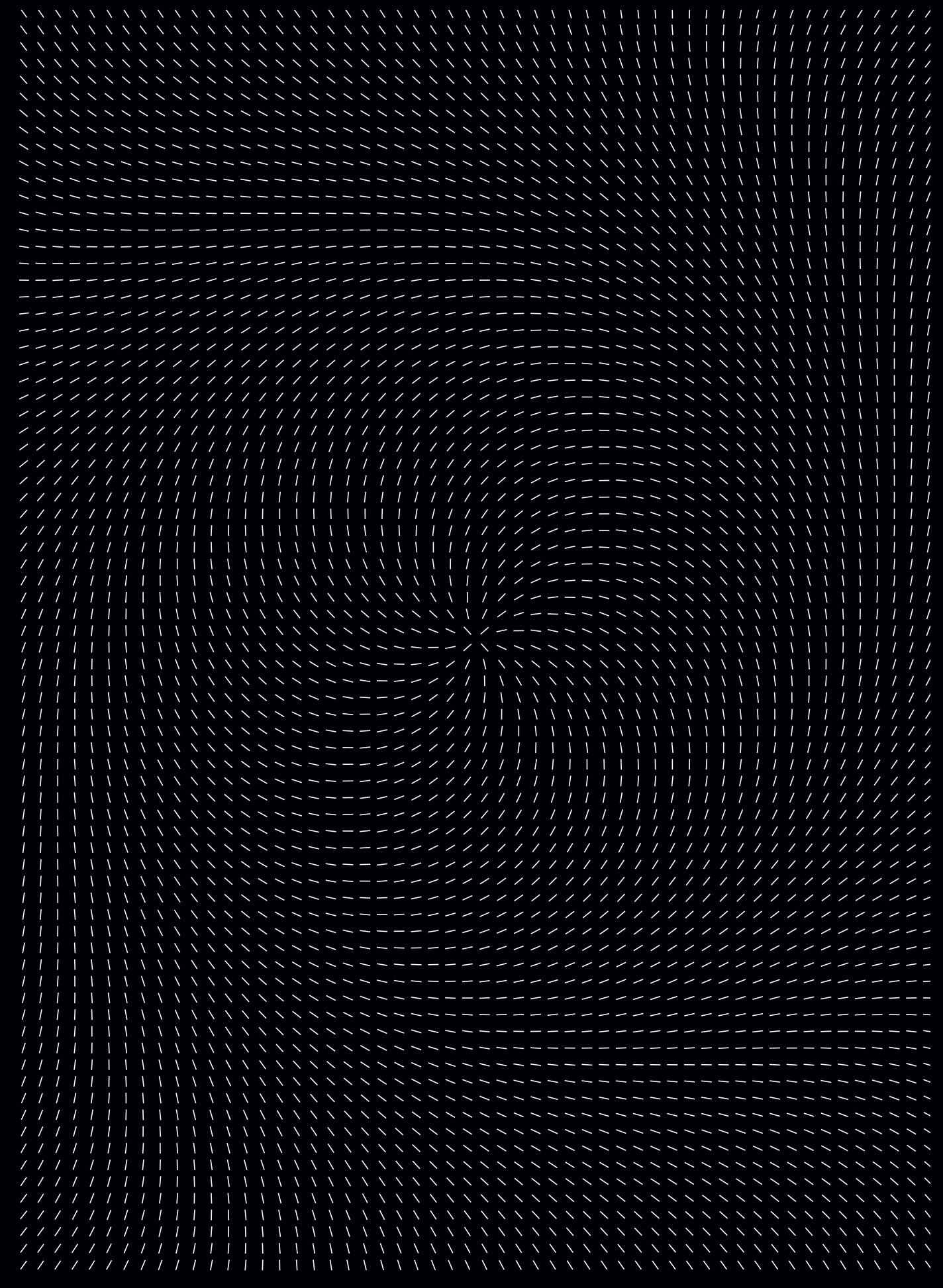
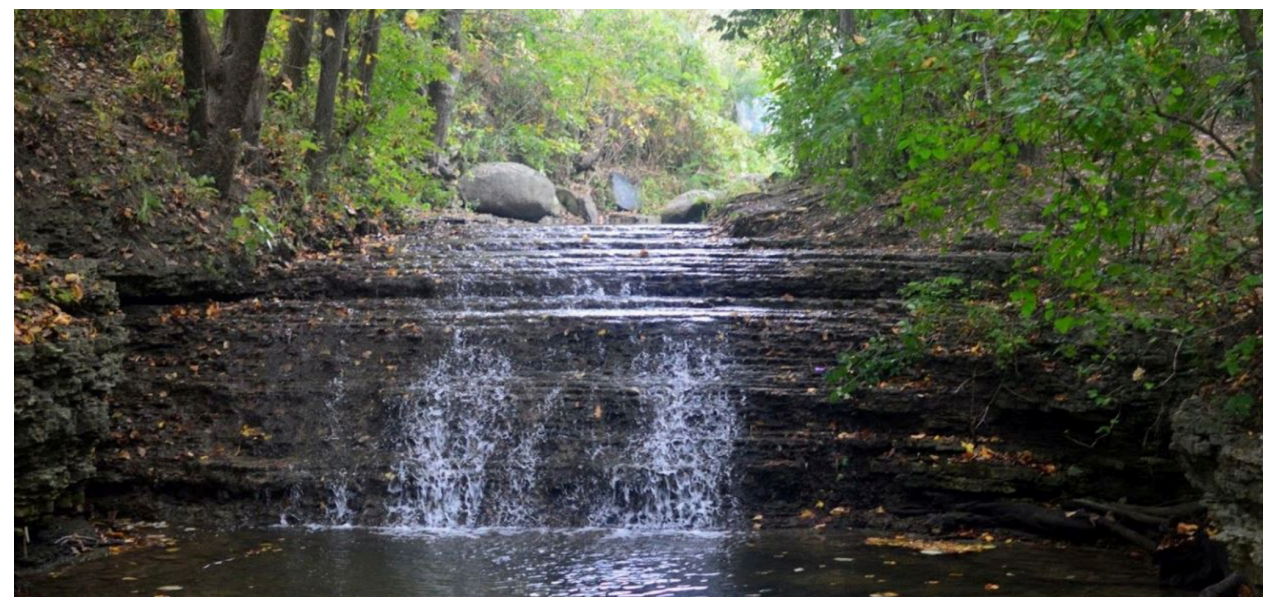
TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	369	387	+4.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	247	342	+38.5%
CLOSED SALES	235	318	+35.3%
MEDIAN HOME PRICE	\$276,000	\$325,000	+17.8%
AVERAGE HOME PRICE	\$295,164	\$339,856	+15.1%
ORIGINAL LIST PRICE RECEIVED	96.2%	98.5%	+2.4%
AVERAGE MARKET TIME	61	49	-19.7%

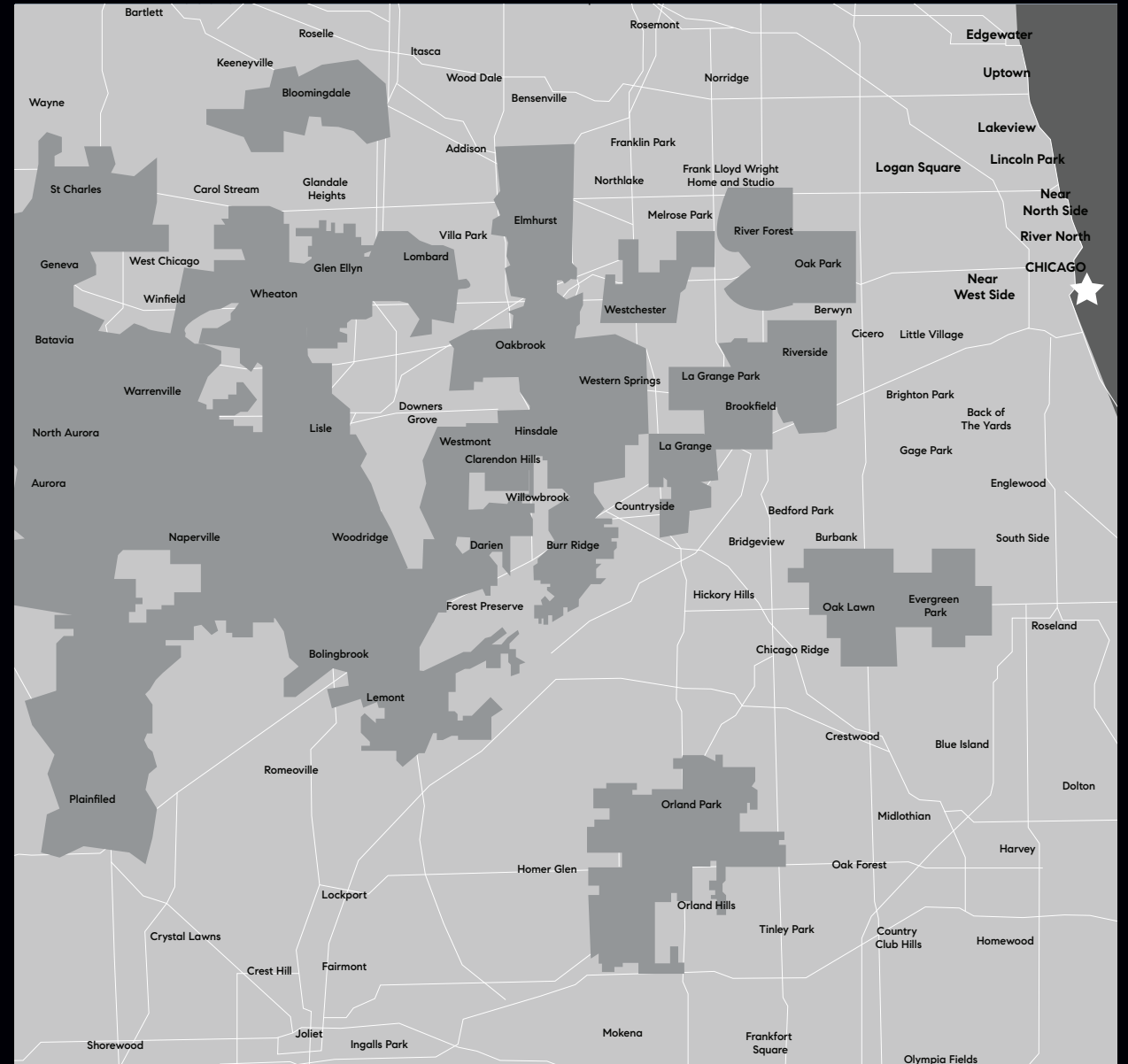
ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	195	227	+16.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	139	198	+42.4%
CLOSED SALES	136	183	+34.6%
MEDIAN HOME PRICE	\$165,050	\$195,000	+18.1%
AVERAGE HOME PRICE	\$171,657	\$197,048	+14.8%
ORIGINAL LIST PRICE RECEIVED	96.8%	98.1%	+1.3%
AVERAGE MARKET TIME	52	32	-38.5%



Market Data
WEST/SOUTHWEST
REGION



Aurora

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	2,117	2,085	-1.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,440	1,843	+28.0%
CLOSED SALES	1,384	1,803	+30.3%
MEDIAN HOME PRICE	\$223,350	\$255,000	+14.2%
AVERAGE HOME PRICE	\$240,586	\$272,485	+13.3%
ORIGINAL LIST PRICE RECEIVED	96.6%	99.5%	+3.0%
AVERAGE MARKET TIME	65	37	-43.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	982	1,099	+11.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	689	918	+33.2%
CLOSED SALES	678	909	+34.1%
MEDIAN HOME PRICE	\$179,700	\$186,500	+3.8%
AVERAGE HOME PRICE	\$187,873	\$197,009	+4.9%
ORIGINAL LIST PRICE RECEIVED	96.3%	98.5%	+2.3%
AVERAGE MARKET TIME	50	43	-14.0%



Batavia

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	587	478	-18.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	362	407	+12.4%
CLOSED SALES	341	421	+23.5%
MEDIAN HOME PRICE	\$325,000	\$350,000	+7.7%
AVERAGE HOME PRICE	\$351,864	\$379,109	+7.7%
ORIGINAL LIST PRICE RECEIVED	95.7%	98.2%	+2.6%
AVERAGE MARKET TIME	92	54	-41.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	148	165	+11.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	98	152	+55.1%
CLOSED SALES	94	142	+51.1%
MEDIAN HOME PRICE	\$249,915	\$263,000	+5.2%
AVERAGE HOME PRICE	\$249,867	\$254,995	+2.1%
ORIGINAL LIST PRICE RECEIVED	95.7%	98.3%	+2.7%
AVERAGE MARKET TIME	70	51	-27.1%



Bloomindgale

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	286	281	-1.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	145	213	+46.9%
CLOSED SALES	142	203	+43.0%
MEDIAN HOME PRICE	\$345,000	\$375,000	+8.7%
AVERAGE HOME PRICE	\$373,666	\$412,656	+10.4%
ORIGINAL LIST PRICE RECEIVED	94.8%	97.3%	+2.6%
AVERAGE MARKET TIME	109	75	-31.2%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	315	353	+12.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	186	259	+39.2%
CLOSED SALES	175	263	+50.3%
MEDIAN HOME PRICE	\$212,000	\$230,000	+8.5%
AVERAGE HOME PRICE	\$226,849	\$243,936	+7.5%
ORIGINAL LIST PRICE RECEIVED	96.3%	97.3%	+1.0%
AVERAGE MARKET TIME	64	72	+12.5%



Bolingbrook

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,127	974	-13.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	797	838	+5.1%
CLOSED SALES	755	845	+11.9%
MEDIAN HOME PRICE	\$253,000	\$285,000	+12.6%
AVERAGE HOME PRICE	\$262,081	\$293,905	+12.1%
ORIGINAL LIST PRICE RECEIVED	97.0%	100.1%	+3.2%
AVERAGE MARKET TIME	64	31	-51.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	274	295	+7.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	195	265	+35.9%
CLOSED SALES	174	273	+56.9%
MEDIAN HOME PRICE	\$166,950	\$192,000	+15.0%
AVERAGE HOME PRICE	\$173,530	\$201,990	+16.4%
ORIGINAL LIST PRICE RECEIVED	97.5%	99.4%	+1.9%
AVERAGE MARKET TIME	48	46	-4.2%



Brookfield

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

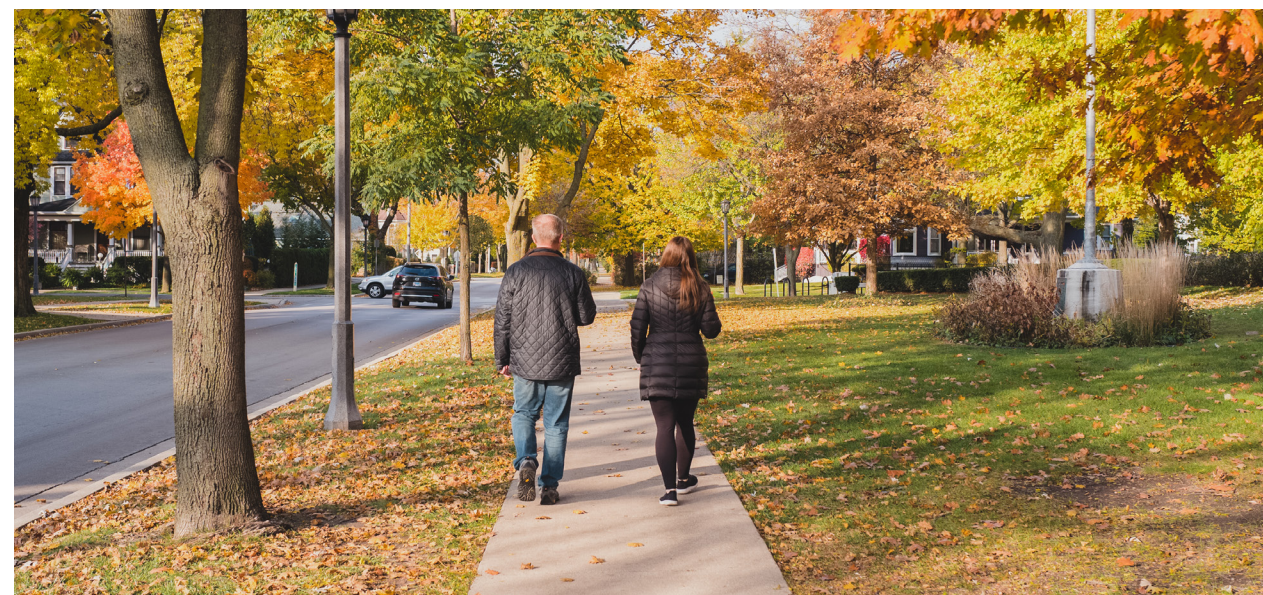
	2020	2021	+ / -
NEW LISTINGS	412	379	-8.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	251	299	+19.1%
CLOSED SALES	233	302	+29.6%
MEDIAN HOME PRICE	\$257,500	\$285,000	+10.7%
AVERAGE HOME PRICE	\$275,833	\$300,230	+8.8%
ORIGINAL LIST PRICE RECEIVED	95.8%	98.8%	+3.1%
AVERAGE MARKET TIME	79	44	-44.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	49	47	-4.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	39	35	-10.3%
CLOSED SALES	36	39	+8.3%
MEDIAN HOME PRICE	\$172,500	\$199,000	+15.4%
AVERAGE HOME PRICE	\$182,934	\$213,383	+16.6%
ORIGINAL LIST PRICE RECEIVED	97.1%	97.5%	+0.4%
AVERAGE MARKET TIME	37	47	+27.0%

Photo courtesy of John Shipka



Burr Ridge

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	441	419	-5.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	148	212	+43.2%
CLOSED SALES	124	225	+81.5%
MEDIAN HOME PRICE	\$662,500	\$794,500	+19.9%
AVERAGE HOME PRICE	\$741,047	\$934,351	+26.1%
ORIGINAL LIST PRICE RECEIVED	91.8%	93.8%	+2.2%
AVERAGE MARKET TIME	240	169	-29.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	104	109	+4.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	55	85	+54.5%
CLOSED SALES	54	85	+57.4%
MEDIAN HOME PRICE	\$386,000	\$415,000	+7.5%
AVERAGE HOME PRICE	\$415,996	\$416,174	+0.0%
ORIGINAL LIST PRICE RECEIVED	94.9%	95.4%	+0.5%
AVERAGE MARKET TIME	139	107	-23.0%

Photo courtesy of John Shipka



Clarendon Hills

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	293	317	+8.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	125	199	+59.2%
CLOSED SALES	121	203	+67.8%
MEDIAN HOME PRICE	\$630,000	\$665,000	+5.6%
AVERAGE HOME PRICE	\$689,819	\$733,472	+6.3%
ORIGINAL LIST PRICE RECEIVED	93.8%	96.2%	+2.6%
AVERAGE MARKET TIME	128	78	-39.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	69	65	-5.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	42	43	+2.4%
CLOSED SALES	45	44	-2.2%
MEDIAN HOME PRICE	\$189,500	\$218,500	+15.3%
AVERAGE HOME PRICE	\$199,055	\$241,836	+21.5%
ORIGINAL LIST PRICE RECEIVED	95.4%	95.7%	+0.3%
AVERAGE MARKET TIME	100	57	-43.0%

Photo courtesy of John Shipka



Darien

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	344	374	+8.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	206	289	+40.3%
CLOSED SALES	196	285	+45.4%
MEDIAN HOME PRICE	\$337,500	\$387,500	+14.8%
AVERAGE HOME PRICE	\$367,185	\$406,152	+10.6%
ORIGINAL LIST PRICE RECEIVED	94.7%	97.9%	+3.4%
AVERAGE MARKET TIME	103	49	-52.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	221	215	-2.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	145	184	+26.9%
CLOSED SALES	138	191	+38.4%
MEDIAN HOME PRICE	\$225,500	\$233,000	+3.3%
AVERAGE HOME PRICE	\$231,853	\$249,056	+7.4%
ORIGINAL LIST PRICE RECEIVED	95.5%	97.5%	+2.1%
AVERAGE MARKET TIME	66	43	-34.8%

Photo courtesy of Portraits of Home



Elmhurst

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,213	1,250	+3.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	594	794	+33.7%
CLOSED SALES	568	769	+35.4%
MEDIAN HOME PRICE	\$448,750	\$490,000	+9.2%
AVERAGE HOME PRICE	\$543,676	\$586,115	+7.8%
ORIGINAL LIST PRICE RECEIVED	94.9%	96.4%	+1.6%
AVERAGE MARKET TIME	112	82	-26.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	190	226	+18.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	99	133	+34.3%
CLOSED SALES	89	153	+71.9%
MEDIAN HOME PRICE	\$207,000	\$305,000	+47.3%
AVERAGE HOME PRICE	\$259,201	\$405,244	+56.3%
ORIGINAL LIST PRICE RECEIVED	93.6%	95.7%	+2.2%
AVERAGE MARKET TIME	84	88	+4.8%

Evergreen Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	423	425	+0.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	255	329	+29.0%
CLOSED SALES	249	313	+25.7%
MEDIAN HOME PRICE	\$200,000	\$229,000	+14.5%
AVERAGE HOME PRICE	\$206,712	\$239,759	+16.0%
ORIGINAL LIST PRICE RECEIVED	95.6%	100.0%	+4.6%
AVERAGE MARKET TIME	72	45	-37.5%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	10	5	-50.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	3	5	+66.7%
CLOSED SALES	3	3	0.0%
MEDIAN HOME PRICE	\$60,000	\$85,000	+41.7%
AVERAGE HOME PRICE	\$83,967	\$89,333	+6.4%
ORIGINAL LIST PRICE RECEIVED	83.8%	87.4%	+4.3%
AVERAGE MARKET TIME	39	86	+120.5%



Geneva

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	767	747	-2.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	413	635	+53.8%
CLOSED SALES	387	625	+61.5%
MEDIAN HOME PRICE	\$360,500	\$400,000	+11.0%
AVERAGE HOME PRICE	\$382,972	\$434,946	+13.6%
ORIGINAL LIST PRICE RECEIVED	94.7%	97.7%	+3.2%
AVERAGE MARKET TIME	104	59	-43.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	182	203	+11.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	115	168	+46.1%
CLOSED SALES	110	168	+52.7%
MEDIAN HOME PRICE	\$232,000	\$284,000	+22.4%
AVERAGE HOME PRICE	\$272,823	\$305,233	+11.9%
ORIGINAL LIST PRICE RECEIVED	96.2%	97.9%	+1.8%
AVERAGE MARKET TIME	76	68	-10.5%

Photo courtesy of Eric Hausman



Glen Ellyn

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	985	1,045	+6.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	490	720	+46.9%
CLOSED SALES	464	736	+58.6%
MEDIAN HOME PRICE	\$392,500	\$490,000	+24.8%
AVERAGE HOME PRICE	\$468,924	\$566,107	+20.7%
ORIGINAL LIST PRICE RECEIVED	94.4%	97.0%	+2.8%
AVERAGE MARKET TIME	97	83	-14.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	243	265	+9.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	138	174	+26.1%
CLOSED SALES	132	177	+34.1%
MEDIAN HOME PRICE	\$186,250	\$206,000	+10.6%
AVERAGE HOME PRICE	\$234,215	\$255,153	+8.9%
ORIGINAL LIST PRICE RECEIVED	94.1%	96.2%	+2.2%
AVERAGE MARKET TIME	86	59	-31.4%



Hinsdale

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	824	900	+9.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	299	485	+62.2%
CLOSED SALES	271	485	+79.0%
MEDIAN HOME PRICE	\$890,000	\$960,000	+7.9%
AVERAGE HOME PRICE	\$1,098,889	\$1,205,370	+9.7%
ORIGINAL LIST PRICE RECEIVED	91.4%	94.1%	+3.0%
AVERAGE MARKET TIME	178	140	-21.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	132	146	+10.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	53	100	+88.7%
CLOSED SALES	49	85	+73.5%
MEDIAN HOME PRICE	\$405,500	\$437,000	+7.8%
AVERAGE HOME PRICE	\$443,709	\$478,947	+7.9%
ORIGINAL LIST PRICE RECEIVED	93.0%	96.7%	+4.0%
AVERAGE MARKET TIME	134	106	-20.9%



La Grange

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	464	393	-15.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	188	279	+48.4%
CLOSED SALES	171	308	+80.1%
MEDIAN HOME PRICE	\$535,000	\$560,000	+4.7%
AVERAGE HOME PRICE	\$566,896	\$589,196	+3.9%
ORIGINAL LIST PRICE RECEIVED	94.7%	97.3%	+2.7%
AVERAGE MARKET TIME	99	77	-22.2%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	123	121	-1.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	76	89	+17.1%
CLOSED SALES	60	97	+61.7%
MEDIAN HOME PRICE	\$173,500	\$197,000	+13.5%
AVERAGE HOME PRICE	\$218,492	\$270,082	+23.6%
ORIGINAL LIST PRICE RECEIVED	95.4%	96.2%	+0.8%
AVERAGE MARKET TIME	61	74	+21.3%



La Grange Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	464	393	-15.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	188	279	+48.4%
CLOSED SALES	171	308	+80.1%
MEDIAN HOME PRICE	\$535,000	\$560,000	+4.7%
AVERAGE HOME PRICE	\$566,896	\$589,196	+3.9%
ORIGINAL LIST PRICE RECEIVED	94.7%	97.3%	+2.7%
AVERAGE MARKET TIME	99	77	-22.2%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	123	121	-1.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	76	89	+17.1%
CLOSED SALES	60	97	+61.7%
MEDIAN HOME PRICE	\$173,500	\$197,000	+13.5%
AVERAGE HOME PRICE	\$218,492	\$270,082	+23.6%
ORIGINAL LIST PRICE RECEIVED	95.4%	96.2%	+0.8%
AVERAGE MARKET TIME	61	74	+21.3%



Lemont

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	472	534	+13.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	261	345	+32.2%
CLOSED SALES	238	358	+50.4%
MEDIAN HOME PRICE	\$418,750	\$468,500	+11.9%
AVERAGE HOME PRICE	\$414,677	\$477,051	+15.0%
ORIGINAL LIST PRICE RECEIVED	94.5%	96.8%	+2.4%
AVERAGE MARKET TIME	111	92	-17.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	136	108	-20.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	62	75	+21.0%
CLOSED SALES	62	77	+24.2%
MEDIAN HOME PRICE	\$316,000	\$348,000	+10.1%
AVERAGE HOME PRICE	\$311,303	\$348,566	+12.0%
ORIGINAL LIST PRICE RECEIVED	97.0%	98.5%	+1.5%
AVERAGE MARKET TIME	102	82	-19.6%



Lisle

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	444	382	-14.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	256	275	+7.4%
CLOSED SALES	239	291	+21.8%
MEDIAN HOME PRICE	\$374,000	\$395,000	+5.6%
AVERAGE HOME PRICE	\$390,648	\$410,646	+5.1%
ORIGINAL LIST PRICE RECEIVED	95.4%	96.9%	+1.6%
AVERAGE MARKET TIME	106	76	-28.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	330	404	+22.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	211	301	+42.7%
CLOSED SALES	185	310	+67.6%
MEDIAN HOME PRICE	\$143,900	\$148,000	+2.8%
AVERAGE HOME PRICE	\$164,577	\$185,355	+12.6%
ORIGINAL LIST PRICE RECEIVED	96.0%	97.8%	+1.9%
AVERAGE MARKET TIME	54	46	-14.8%

Lombard

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	770	921	+19.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	487	703	+44.4%
CLOSED SALES	489	679	+38.9%
MEDIAN HOME PRICE	\$288,000	\$310,000	+7.6%
AVERAGE HOME PRICE	\$304,958	\$328,279	+7.6%
ORIGINAL LIST PRICE RECEIVED	96.2%	98.1%	+2.0%
AVERAGE MARKET TIME	62	42	-32.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	356	419	+17.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	249	330	+32.5%
CLOSED SALES	244	330	+35.2%
MEDIAN HOME PRICE	\$155,000	\$190,288	+22.8%
AVERAGE HOME PRICE	\$174,725	\$190,538	+9.1%
ORIGINAL LIST PRICE RECEIVED	95.1%	96.7%	+1.7%
AVERAGE MARKET TIME	56	48	-14.3%

Photo courtesy of Portraits of Home



Naperville

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	3,296	3,199	-2.9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1,712	2,396	+40.0%
CLOSED SALES	1,628	2,393	+47.0%
MEDIAN HOME PRICE	\$437,000	\$493,000	+12.8%
AVERAGE HOME PRICE	\$486,139	\$543,859	+11.9%
ORIGINAL LIST PRICE RECEIVED	95.3%	98.1%	+2.9%
AVERAGE MARKET TIME	97	64	-34.0%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,175	1,269	+8.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	757	1,019	+34.6%
CLOSED SALES	739	980	+32.6%
MEDIAN HOME PRICE	\$226,000	\$235,000	+4.0%
AVERAGE HOME PRICE	\$251,069	\$265,132	+5.6%
ORIGINAL LIST PRICE RECEIVED	96.0%	97.9%	+2.0%
AVERAGE MARKET TIME	62	41	-33.9%

North Aurora

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	340	332	-2.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	206	285	+38.3%
CLOSED SALES	208	278	+33.7%
MEDIAN HOME PRICE	\$275,250	\$320,500	+16.4%
AVERAGE HOME PRICE	\$280,350	\$320,604	+14.4%
ORIGINAL LIST PRICE RECEIVED	97.3%	98.9%	+1.6%
AVERAGE MARKET TIME	70	47	-32.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	156	183	+17.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	95	131	+37.9%
CLOSED SALES	93	125	+34.4%
MEDIAN HOME PRICE	\$178,000	\$199,000	+11.8%
AVERAGE HOME PRICE	\$190,512	\$214,501	+12.6%
ORIGINAL LIST PRICE RECEIVED	96.8%	99.2%	+2.5%
AVERAGE MARKET TIME	62	62	0.0%



Oak Brook

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	240	297	+23.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	79	132	+67.1%
CLOSED SALES	79	125	+58.2%
MEDIAN HOME PRICE	\$720,000	\$780,000	+8.3%
AVERAGE HOME PRICE	\$834,570	\$906,047	+8.6%
ORIGINAL LIST PRICE RECEIVED	88.2%	92.0%	+4.3%
AVERAGE MARKET TIME	186	189	+1.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	133	142	+6.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	61	110	+80.3%
CLOSED SALES	66	104	+57.6%
MEDIAN HOME PRICE	\$307,500	\$375,000	+22.0%
AVERAGE HOME PRICE	\$303,983	\$412,414	+35.7%
ORIGINAL LIST PRICE RECEIVED	94.2%	94.0%	-0.2%
AVERAGE MARKET TIME	79	111	+40.5%

Oak Lawn

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,129	922	-18.3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	639	740	+15.8%
CLOSED SALES	616	755	+22.6%
MEDIAN HOME PRICE	\$229,000	\$255,000	+11.4%
AVERAGE HOME PRICE	\$232,614	\$264,805	+13.8%
ORIGINAL LIST PRICE RECEIVED	95.8%	98.9%	+3.2%
AVERAGE MARKET TIME	77	48	-37.7%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	459	558	+21.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	296	453	+53.0%
CLOSED SALES	302	430	+42.4%
MEDIAN HOME PRICE	\$107,950	\$123,000	+13.9%
AVERAGE HOME PRICE	\$110,007	\$126,116	+14.6%
ORIGINAL LIST PRICE RECEIVED	93.7%	96.2%	+2.7%
AVERAGE MARKET TIME	71	51	-28.2%



Oak Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	819	993	+21.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	429	672	+56.6%
CLOSED SALES	429	640	+49.2%
MEDIAN HOME PRICE	\$435,000	\$490,000	+12.6%
AVERAGE HOME PRICE	\$479,049	\$528,097	+10.2%
ORIGINAL LIST PRICE RECEIVED	94.5%	97.6%	+3.3%
AVERAGE MARKET TIME	117	68	-41.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	656	850	+29.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	339	471	+38.9%
CLOSED SALES	325	468	+44.0%
MEDIAN HOME PRICE	\$168,000	\$187,250	+11.5%
AVERAGE HOME PRICE	\$207,433	\$225,645	+8.8%
ORIGINAL LIST PRICE RECEIVED	94.4%	96.2%	+1.9%
AVERAGE MARKET TIME	87	78	-10.3%



Orland Park

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	971	896	-7.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	525	675	+28.6%
CLOSED SALES	482	684	+41.9%
MEDIAN HOME PRICE	\$326,500	\$370,000	+13.3%
AVERAGE HOME PRICE	\$355,983	\$409,845	+15.1%
ORIGINAL LIST PRICE RECEIVED	95.1%	97.7%	+2.7%
AVERAGE MARKET TIME	92	67	-27.2%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	779	778	-0.1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	500	651	+30.2%
CLOSED SALES	473	627	+32.6%
MEDIAN HOME PRICE	\$190,500	\$215,000	+12.9%
AVERAGE HOME PRICE	\$205,547	\$227,546	+10.7%
ORIGINAL LIST PRICE RECEIVED	96.1%	98.1%	+2.1%
AVERAGE MARKET TIME	56	42	-25.0%



Plainfield

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	2,161	1,938	-10.3%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	1,373	1,659	+20.8%
CLOSED SALES	1,317	1,643	+24.8%
MEDIAN HOME PRICE	\$275,000	\$315,000	+14.5%
AVERAGE HOME PRICE	\$299,671	\$338,365	+12.9%
ORIGINAL LIST PRICE RECEIVED	97.0%	100.3%	+3.4%
AVERAGE MARKET TIME	68	41	-39.7%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	519	504	-2.9%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	372	469	+26.1%
CLOSED SALES	368	458	+24.5%
MEDIAN HOME PRICE	\$185,000	\$205,000	+10.8%
AVERAGE HOME PRICE	\$196,704	\$213,745	+8.7%
ORIGINAL LIST PRICE RECEIVED	96.2%	99.0%	+2.9%
AVERAGE MARKET TIME	62	33	-46.8%



Riverside

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	267	239	-10.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	126	176	+39.7%
CLOSED SALES	103	189	+83.5%
MEDIAN HOME PRICE	\$440,000	\$472,000	+7.3%
AVERAGE HOME PRICE	\$467,950	\$507,180	+8.4%
ORIGINAL LIST PRICE RECEIVED	94.5%	95.9%	+1.5%
AVERAGE MARKET TIME	121	97	-19.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	24	29	+20.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	14	24	+71.4%
CLOSED SALES	13	24	+84.6%
MEDIAN HOME PRICE	\$135,000	\$148,000	+9.6%
AVERAGE HOME PRICE	\$163,408	\$197,852	+21.1%
ORIGINAL LIST PRICE RECEIVED	90.0%	92.8%	+3.1%
AVERAGE MARKET TIME	135	66	-51.1%



River Forest

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	253	273	+7.9%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	119	186	+56.3%
CLOSED SALES	107	194	+81.3%
MEDIAN HOME PRICE	\$718,000	\$695,000	-3.2%
AVERAGE HOME PRICE	\$774,667	\$783,995	+1.2%
ORIGINAL LIST PRICE RECEIVED	99.0%	95.7%	-3.3%
AVERAGE MARKET TIME	138	93	-32.6%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	128	170	+32.8%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	56	112	+100.0%
CLOSED SALES	65	94	+44.6%
MEDIAN HOME PRICE	\$197,500	\$207,525	+5.1%
AVERAGE HOME PRICE	\$242,183	\$227,208	-6.2%
ORIGINAL LIST PRICE RECEIVED	93.7%	94.2%	+0.5%
AVERAGE MARKET TIME	67	84	+25.4%



St. Charles

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,272	1,298	+2.0%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	791	1,053	+33.1%
CLOSED SALES	788	1,031	+30.8%
MEDIAN HOME PRICE	\$355,000	\$413,000	+16.3%
AVERAGE HOME PRICE	\$392,376	\$454,937	+15.9%
ORIGINAL LIST PRICE RECEIVED	95.5%	97.9%	+2.5%
AVERAGE MARKET TIME	109	65	-40.4%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	246	257	+4.5%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	164	211	+28.7%
CLOSED SALES	158	218	+38.0%
MEDIAN HOME PRICE	\$230,000	\$250,500	+8.9%
AVERAGE HOME PRICE	\$254,160	\$276,552	+8.8%
ORIGINAL LIST PRICE RECEIVED	95.8%	98.0%	+2.3%
AVERAGE MARKET TIME	75	40	-46.7%



Warrenville

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	208	204	-1.9%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	115	157	+36.5%
CLOSED SALES	104	162	+55.8%
MEDIAN HOME PRICE	\$270,000	\$302,500	+12.0%
AVERAGE HOME PRICE	\$311,576	\$349,776	+12.3%
ORIGINAL LIST PRICE RECEIVED	96.0%	98.2%	+2.3%
AVERAGE MARKET TIME	71	60	-15.5%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	209	212	+1.4%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	120	191	+59.2%
CLOSED SALES	113	187	+65.5%
MEDIAN HOME PRICE	\$195,000	\$215,000	+10.3%
AVERAGE HOME PRICE	\$211,995	\$241,744	+14.0%
ORIGINAL LIST PRICE RECEIVED	97.8%	98.1%	+0.3%
AVERAGE MARKET TIME	51	60	+17.6%

Westchester

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	443	396	-10.6%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	291	326	+12.0%
CLOSED SALES	275	345	+25.5%
MEDIAN HOME PRICE	\$249,000	\$266,000	+6.8%
AVERAGE HOME PRICE	\$256,355	\$277,484	+8.2%
ORIGINAL LIST PRICE RECEIVED	96.8%	99.4%	+2.7%
AVERAGE MARKET TIME	62	46	-25.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	96	57	-40.6%
UNDER CONTRACT <small>(INCLUDES CONTINGENT AND PENDING)</small>	64	55	-14.1%
CLOSED SALES	63	58	-7.9%
MEDIAN HOME PRICE	\$275,000	\$281,250	+2.3%
AVERAGE HOME PRICE	\$286,366	\$297,878	+4.0%
ORIGINAL LIST PRICE RECEIVED	94.5%	96.2%	+1.8%
AVERAGE MARKET TIME	102	72	-29.4%



Western Springs

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	456	390	-14.5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	216	281	+30.1%
CLOSED SALES	226	286	+26.5%
MEDIAN HOME PRICE	\$594,500	\$692,500	+16.5%
AVERAGE HOME PRICE	\$668,615	\$781,254	+16.8%
ORIGINAL LIST PRICE RECEIVED	94.1%	96.5%	+2.6%
AVERAGE MARKET TIME	103	72	-30.1%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	51	62	+21.6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	24	43	+79.2%
CLOSED SALES	30	47	+56.7%
MEDIAN HOME PRICE	\$531,181	\$575,000	+8.2%
AVERAGE HOME PRICE	\$519,999	\$567,382	+9.1%
ORIGINAL LIST PRICE RECEIVED	97.7%	97.0%	-0.7%
AVERAGE MARKET TIME	160	100	-37.5%

Westmont

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	283	309	+9.2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	182	240	+31.9%
CLOSED SALES	182	239	+31.3%
MEDIAN HOME PRICE	\$306,000	\$335,000	+9.5%
AVERAGE HOME PRICE	\$343,772	\$376,826	+9.6%
ORIGINAL LIST PRICE RECEIVED	95.0%	97.6%	+2.7%
AVERAGE MARKET TIME	91	48	-47.3%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	167	187	+12.0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	86	159	+84.9%
CLOSED SALES	93	144	+54.8%
MEDIAN HOME PRICE	\$193,500	\$220,000	+13.7%
AVERAGE HOME PRICE	\$217,950	\$241,127	+10.6%
ORIGINAL LIST PRICE RECEIVED	94.8%	97.0%	+2.3%
AVERAGE MARKET TIME	74	89	+20.3%



Wheaton

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	1,378	1,415	+2.7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	684	977	+42.8%
CLOSED SALES	640	983	+53.6%
MEDIAN HOME PRICE	\$380,000	\$405,000	+6.6%
AVERAGE HOME PRICE	\$414,388	\$459,205	+10.8%
ORIGINAL LIST PRICE RECEIVED	95.3%	97.6%	+2.4%
AVERAGE MARKET TIME	93	69	-25.8%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	321	391	+21.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	205	321	+56.6%
CLOSED SALES	194	316	+62.9%
MEDIAN HOME PRICE	\$171,750	\$220,200	+28.2%
AVERAGE HOME PRICE	\$205,377	\$251,064	+22.2%
ORIGINAL LIST PRICE RECEIVED	96.0%	97.7%	+1.8%
AVERAGE MARKET TIME	47	58	+23.4%

Woodridge

DETACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	484	390	-19.4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	287	326	+13.6%
CLOSED SALES	256	356	+39.1%
MEDIAN HOME PRICE	\$288,250	\$325,000	+12.7%
AVERAGE HOME PRICE	\$319,674	\$359,929	+12.6%
ORIGINAL LIST PRICE RECEIVED	96.3%	98.7%	+2.5%
AVERAGE MARKET TIME	74	40	-45.9%

ATTACHED SINGLE-FAMILY

TRAILING 12 MONTHS

	2020	2021	+ / -
NEW LISTINGS	228	248	+8.8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	135	202	+49.6%
CLOSED SALES	145	197	+35.9%
MEDIAN HOME PRICE	\$153,000	\$155,000	+1.3%
AVERAGE HOME PRICE	\$209,121	\$187,222	-10.5%
ORIGINAL LIST PRICE RECEIVED	97.5%	96.7%	-0.8%
AVERAGE MARKET TIME	58	60	+3.4%



COMPASS

For questions or more information

compass.com | chicagoinquiries@compass.com

312.319.1168

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